4VIATIO 1 & 4EROSPACE



WHY FLORIDA?

SOME STATES WILL PROMISE YOUR BUSINESS THE MOON.

WE CAN ACTUALLY DELIVER IT.

Florida has long been the world's premier gateway to space, undisputed air traffic hub for the western hemisphere, a major center for flight training and MRO, and home to manufacturing of aircraft and aviation/aerospace components. **Few states can match the broad range of industry expertise available in Florida.**

BUSINESS CLIMATE

Consistently ranked one of the best states for business, Florida is committed to keeping regulatory requirements and business taxes low. That, along with a strong economy and zero personal state income tax, make it a great place to do business. We won't stand in the way of your success. We'll pave the way for it.





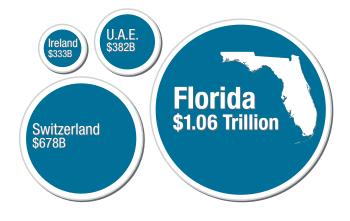
MARKET & ACCESS



Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you're serving Florida's large market, the U.S., Latin America, or the globe, **no other state can expand your reach like Florida**.

17th LARGEST GLOBAL ECONOMY, IF FLORIDA WERE A COUNTRY





WORKFORCE **EXPERTISE**

Nothing is more important to a company's success than its workforce. Nearly 106,000+ Floridians work in Florida's aviation and aerospace industries with large numbers of rocket scientists, machinists, pilots, engineers, and other flexible, highly-skilled workers. Florida is also home to 60,000+ active duty personnel, 30,000+ civilian personnel, 11,000+ annual military separatees, and 1.45 million veterans. Florida's universities are among the nation's top producers of STEM graduates, including many specializing in aviation and aerospace.

So while we're helping you succeed with today's talent, we're also preparing tomorrow's.



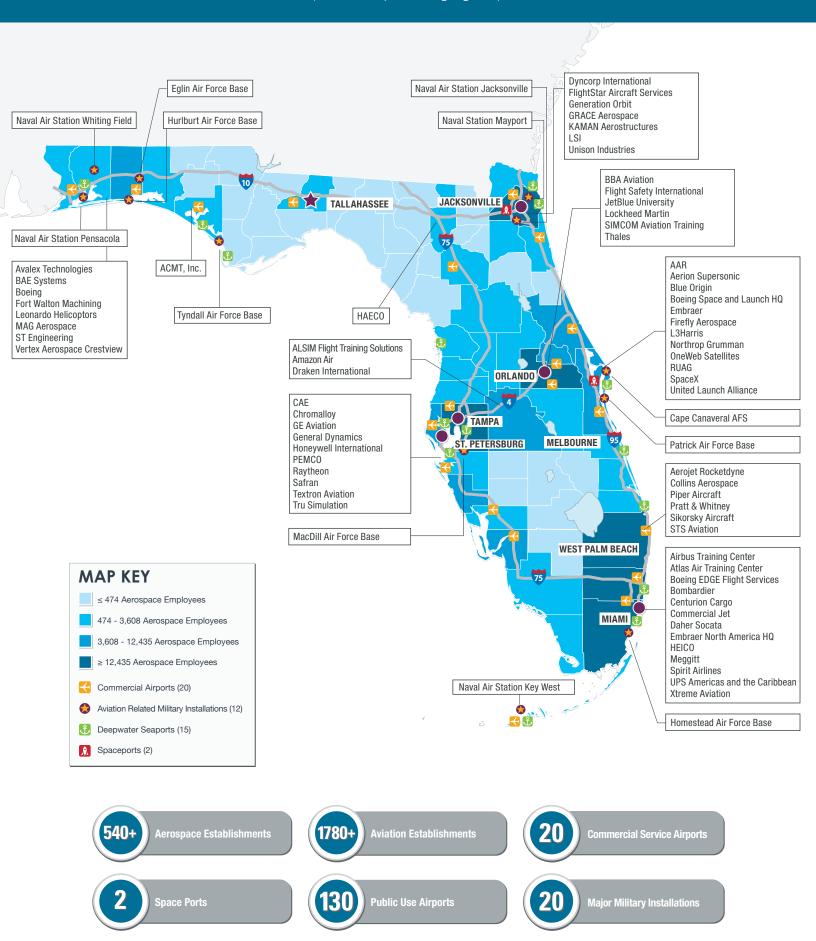
*CompTIA CyberStates

FLORIDA'S ANNUAL OUTPUT OF RELEVANT SKILLED CERTIFICATE AND DEGREE HOLDERS						
Title	Non-degree awards/certificates	Associate	Bachelor's	Master's	Doctorate's	Total Awards
Aerospace, Aeronautical and Astronautical/Space Engineering	-	3	428	107	6	544
Aircraft Powerplant Technology/Technician	157	84	117	1	-	355
Airframe Mechanics and Aircraft Maintenance Technology/Technician	587	1	-	-	-	588
Aviation/Airway Management and Operations	13	130	93	170	-	409
Computer Technology/Computer Systems Technology	240	-	-	-	-	240
Electrical and Electronics Engineering	-	48	715	436	122	1,321
Industrial Engineering	-	-	312	205	21	538
Mechanical Engineering	-	-	1,549	355	70	1,974
Systems Engineering	-	-	103	171	2	276
Total Awards	993	266	3,320	1,445	221	6,245

Source: JobsEQ[®]; Data as of the 2017-2018 academic year. **Note:** Figures may not sum due to rounding.

FLORIDA'S AVIATION & AEROSPACE CLUSTER

(select companies highlighted)



WHY FLORIDA?

COMPANY TESTIMONIALS

"The talented workforce and global access Florida provides has allowed us to operate successfully here for decades. Our two new centers of excellence and state-of-the-art manufacturing facility will allow us to continue our growth and benefit our customers, our company and the community for many more years."

Rick Matthews | VP of Florida Operations | Northrop Grumman Aerospace Systems

"Having led other manufacturing site searches around the globe, what I can share is a confirmation of what we experienced here and come to expect. Florida is a great place to do business from every perspective: a strong pro-business environment, a skilled workforce and an important mix of industrial capabilities to run a global operation."

Marco Túlio Pellegrini | President and CEO | Embraer Executive Jets

"Boeing has a rich history in the Sunshine State and we look forward to furthering that legacy. Our ability to grow our footprint is thanks in large part to partners like Enterprise Florida, who help to create a favorable business environment where Boeing, its employees and their families can thrive."

John Elbon | Vice President and Program Manager of Commercial Programs | Boeing

"The biggest factor there is a talented workforce, that you could really hire people that understand the quality and demands of aerospace. You really want to get good assembly and integration engineers. You want to be able to get high-quality machinists and machine operators. Those jobs today are very sophisticated jobs."

Jeff Bezos | Founder | Blue Origin

ARE YOU **READY?**

ENTERPRISE FLORIDA IS HERE TO HELP

For expansion and location assistance:



Katie Hogan Manager, Aviation/Aerospace and Defense +1 (407) 956-5635 khogan@enterpriseflorida.com

For exporting assistance:



Michael Cooney
Director, International Trade
+1 (407) 956-5678
mcooney@enterpriseflorida.com



HEADQUARTERS

800 North Magnolia Avenue Suite 1100 Orlando, Florida 32803 (407) 956-5600

TALLAHASSEE

101 North Monroe Street Suite 1000 Tallahassee, Florida 32301 (850) 298-6620

INTERNATIONAL TRADE & DEVELOPMENT

201 Alhambra Circle Suite 610 Coral Gables, Florida 33134 (305) 808-3660

