

## WHO WE ARE

Established in 1996, EuroDev has helped more than 150 international, middle market companies expand into Europe by offering full service Business Development, M&A and Business Services.

Operating from offices in The Netherlands and France we have access to a pan-European network of contacts and resources. We have a staff of 73 dedicated people who are experienced, well-educated and multilingual. Everyone at EuroDev is committed to make your business successful in Europe.

We are committed to our core values and our clients' success. You work with a dedicated team through which you have access to – in fact the entire EuroDev organization: our combined expertise, network of contacts and access to resources.



## WHAT WE DO

### BUSINESS DEVELOPMENT

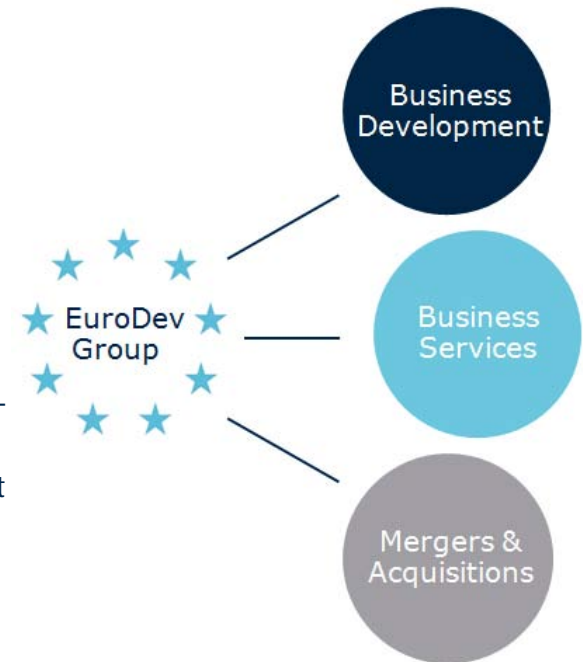
Our Business Development division provides you with a permanent European presence, including a dedicated sales & marketing team at a fraction of the costs of setting up your own office. From the moment we start working together, you have direct market access. Together we identify sales opportunities, set up a marketing plan, visit prospects and perform sales follow ups. We execute all of this under your name.

### BUSINESS SERVICES

EuroDev Business Services offers a full range of back-office services European-Wide. Our HR services help clients source some of Europe's most desired talent while helping to mitigate foreign employment risks and liabilities and act as their HR department in Europe through a single, unique HR structure. We also offer comprehensive VAT, financial and banking services.

### MERGERS & ACQUISITIONS

The right acquisition in Europe can offer opportunities to improve growth, competitiveness and profitability for your organization. Our M&A experts target companies fitting your investment criteria who are willing to sell, but have not yet brought their company to market.



# EUR<sup>★</sup>DEV EUROPEAN BUSINESS DEVELOPMENT GROUP

## SEGMENTS



INDUSTRIAL



HEALTHCARE



RETAIL

## CLIENTS



YOUR ROUTE TO  
SUCCESS IN EUROPE



## WHAT MAKES US UNIQUE

**EUROPEAN PRESENCE:** we operate under your name as if you were a European company.

**COST EFFECTIVE:** we've successfully developed a cost-effective way to enter the European market.

**KEEPING OWNERSHIP OF BUSINESS:** In our cooperation you stay in control of your own European activities.

**DIRECT APPROACH:** we don't just offer advice, 90% of our work is sales driven: you are up and running from day one with direct access to your European customers.

**LOW RISK:** there are no long term obligations or liabilities. Your costs are controlled.

**LOCATION:** with our offices strategically positioned in Western and Southern Europe, we can meet all of your European business needs.

**DEDICATED:** you work with a to your business dedicated team with an unbiased and determined focus on growing your business in Europe.

**COMMUNICATION:** we operate on an open book policy: you make the final decision on every deal negotiated with vendors, partners and clients.

**COMPLETE RANGE OF SERVICES:** from Sales and Marketing, to Mergers and Acquisitions, HR, Logistics and Administration. We offer hands-on solutions for all your business development needs.

"EuroDev's business model allows companies to develop business in Europe yet lower the risk of trying to do it on their own"

*Tony Cavalco  
A&A Manufacturing Inc*

"The EuroDev approach has led to success and year-over-year sales growth for our organization in the EU."

*Wayne Marsh  
Polyform Products*

"EuroDev eliminated the sloggling through the multitude of local rules and regulations to hire locally."

*Bruce Stewart  
Ambrell*



## OFFICES



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## SOCIAL MEDIA



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