

# Operational Solutions

In your logistics



November 2021



# Figures



Year of  
foundation

**1999**



Employees

**389**



Equality plan

**32%**



Trailers

**150**



Managed area -  
sqm

**150.000**



CILGroup-  
Turnover M€

**23**





15

Operations  
Centers on the  
Iberian Peninsula

# Main customers

## Main Customers who trust in us



## Group Companies

 Dedicated & Reverse Logistics

 Asset Management in PoS

 IT & Digitization



Sistema de Gestión  
ISO 9001:2015  
ISO 14001:2015  
ISO 45001:2018



[www.tuv.com](http://www.tuv.com)  
ID 9000003047

**YOU sell your products, which are the key of your business.  
CIL group support you in:**

- **Renting and rental of equipment**
- Managing **ASSETS** at **Selling Point**.
- Circular economy in cold store cabinets and murals, vending machines, etc.
- **Tracking system, control, KPI's, homologation, verification, installation, maintenance, corrections, movements, recycling, decorations, visibility, scrapping, ...**



OPENED



CLOSED



REFRIGERATOR  
BINS



HOT DRINKS



TOBACCO



SNACKS



## Zeper

**Eliminate all  
paper from the  
industrial  
shopfloor**



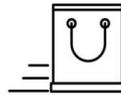
## Kaizen

**Agile  
continuous  
improvement  
with a  
collaborative  
platform**



## DEDICATED LOGISTICS

We adapt CIL resources at the Client's disposal



## MARKETING LOGISTICS

We manage your promotional material from our warehouses to your POS (Points of Sale).



## OUTSOURCING

Outsourcing of production and logistic process.



## ITEMS HANDLING

360° management from raw material to finished product.

- We support you to optimize your logistics processes from the beginning to the end with a particular solution for each customer.
- We offer 17,000 sqm of storage and logistics at your disposal, distributed in our own bases in Barcelona, Madrid, Valencia, Seville and Vigo.
- We have the capacity to satisfy your logistical

needs at optimize and variable costs with maximum efficiency.

- We eliminate a part of the expenses that your company has in the different processes of the supply chain.
- Multi-client dedicated logistics warehouses.



## DEDICATED LOGISTICS

**CIL warehouses available  
to our Customers**

**17.000 sqm** to Storage, Inspection,  
Repair and Washing of packaging, ...





## Sant Esteve Sesrovires



### DEDICATED LOGISTICS

CIL warehouses available  
to our Customers

**5.000 sqm to Washing of  
packaging in Sant Esteve  
Sesrovires**

Just In Time deliveries

### 1. Box, packaging and container washing



### 2. Pallet washing



## JIT DELIVERIES. Precedents:



- Articulated truck transport to ensure 24hr flow - **Continental Rubí 1**

- 6 rotations per day



- Fixed vehicle for 24hr flow - **Continental Rubí 2**

- 6 rotations per day.

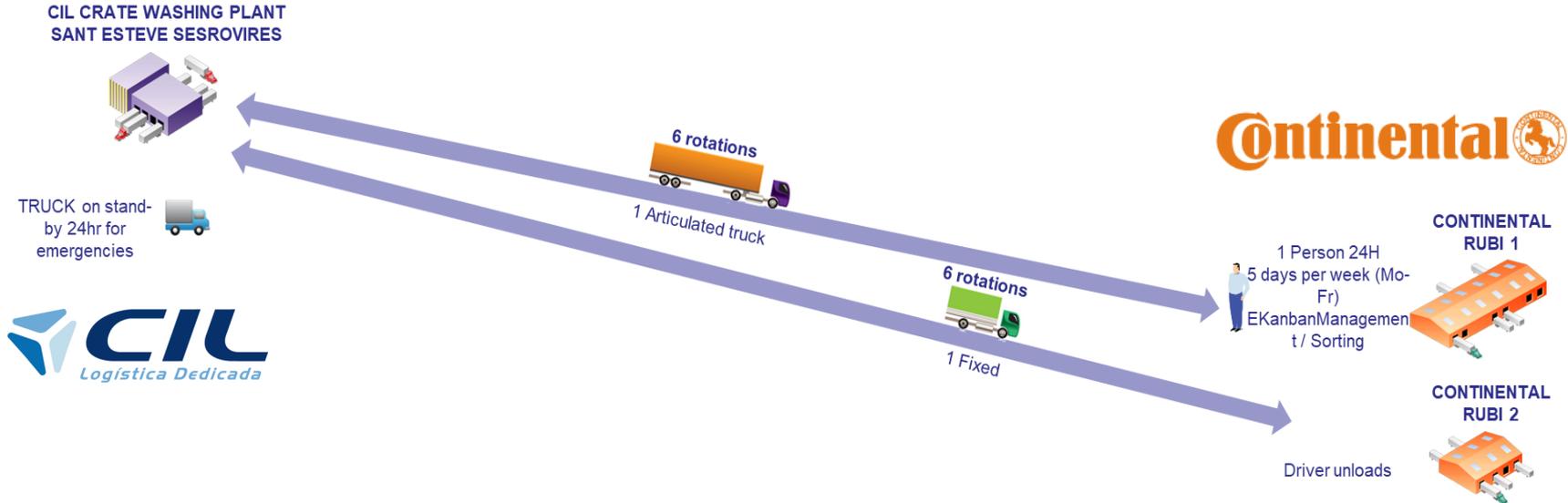


- 3,500kg covered payload vehicle on stand-by at washing plant for supply emergencies 24hr.

- Geo-tracking of fleet and alternative routes.



# JIT DELIVERIES. Precedents:



Day to day operations

## DEDICATED LOGISTICS

### CIL Group warehouses location:

- **SANT ESTEVE SESROVIRES – BARCELONA**
- **LLIÇÀ de VALL – BARCELONA**
- **PARETS del VALLÉS – BARCELONA**
- **BENIFAIÓ – VALENCIA**
- **POL.IND. SANTA CLARA – SEVILLA**
- **SESEÑA – TOLEDO**

17.000 sqm



Quality Control



Re- packing



Reserve logistics



Washing of packaging and pallets



Crossdocking of raw materials and finished products



Warehouse management



Reception and expedition management

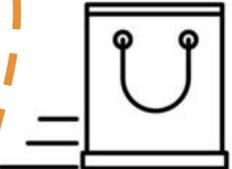
**sqm**

Storage capacity



Own I.T. department

Promotional campaigns and events require management that often involves many “actors” to be able to carry them out successfully.



## MARKETING LOGISTICS

### Concept

We coordinate all the processes and activities so that the promotion or new launches of our customers meets their **GOALS.**



## MARKETING LOGISTICS

### Customer relationship department

### Customized service

Our team of professionals carries out the **MANAGEMENT, CONTROL** and finally the **RAPPORT** of the situation of the requests of our **CUSTOMERS**



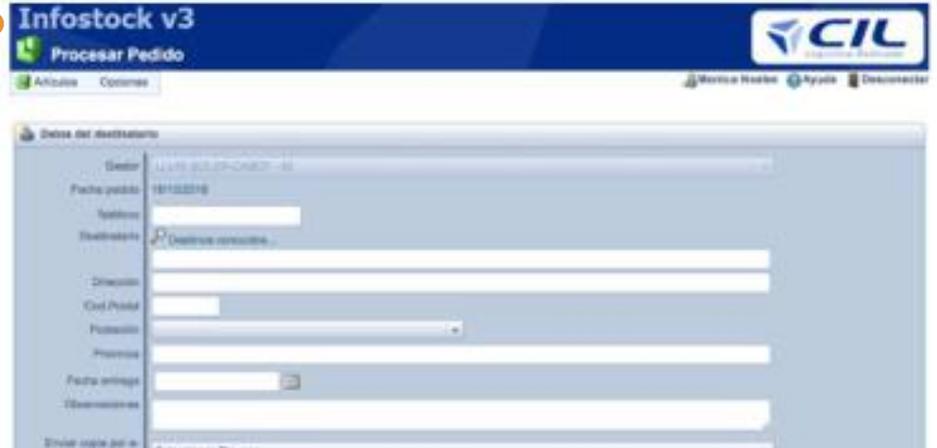
- Order reception: by Web portal or by email
- Storage
- Picking and packaging
- Capillary distributions
- Handling
- Shrink-wrapped
- Obsolete Management
- Order tracking to POS

## MARKETING LOGISTICS

**WMS – connected to the web portal available to our Client**

## INFOSTOCK

Infostock is our web portal available to our customers for order management. We carry out the integration of the systems with the aim of making it a real tool for the entire sales force, parameterizable according to the structure and the commercial network of our customers.



# OUTSOURCING



## OUTSOURCING

### We manage

- Our team, more than 300 employees.
- Movements.
- Loads & Unloads.
- Forklifts & trucks.
- Distribution.
- Treatment and manufacture of stored products.

### Advantages

- Legally viable: own organization and chain of command.
- Economically profitable: variable fixed cost conversion.
- Internal analysis of resources and media.
- Ad hoc dashboard - KPI and SLA's.
- Implementation of business activities coordination - PRL.
- LEAN methodology application in managed areas - Continuous Improvement.
- Maintenance items → Acquisition and maintenance
- The Client pays based on their productive unit
- IT-CIL's own department available to the Client on request.





## Storage

*We manage 50.000 sqm of our customers' facilities*



## Transport

*JIT delivery with own trucks – 20 Trailers*



OUTSOURCING

## Outsourcing

*Currently managing 14 operations with more than 300 employees at our customers*



## I.T.

*Own IT department*



# OUTSOURCING – our main Customers

**KETTAL**

 **LEAR**  
CORPORATION

**faurecia**

 **CHEP**  
EQUIPMENT POOLING SYSTEMS

 **FREUDENBERG**

**Mondo Convenienza**  
la nostra forza è il prezzo®



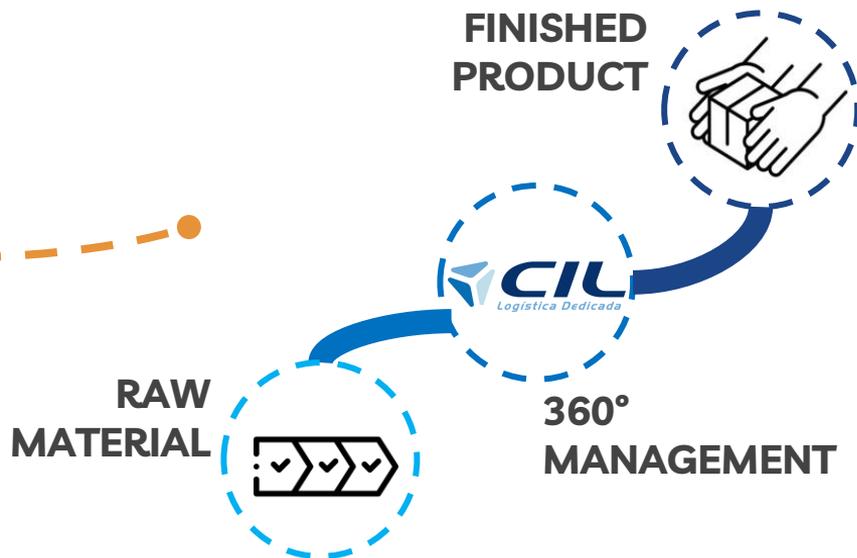


## ITEMS HANDLING



## 360° management from raw material to finished product.

- The CIL Logistics handling service manages from the importation of raw materials to the distribution of the finished product to your client.



# ITEMS HANDLING

## Service features



**Quality Control**



**Labeling /  
relabeling**



**Conditioning of  
goods**



**Reception and  
expedition  
management**



**Packaging**



**Regulating warehouse  
for raw materials and  
finished products**

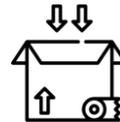


**Handling**

**sqm** Storage capacity



**Reserve logistics**



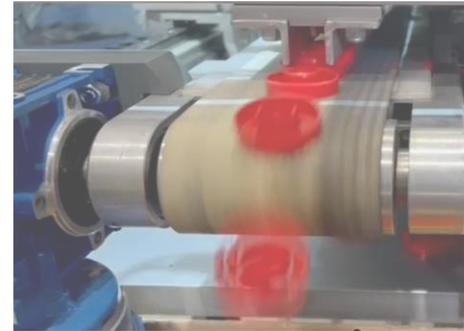
**Pre-packing  
and packing**



**Shrink-wrapped,  
co-packaging**



**Own I.T.  
department**





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**CUSTOMER'S  
goals and objectives  
are our JOB**

