

## The Invitation Letter for Hosted buyers

# Marine Equipment Plaza(MEP) 2019 Korea

A business meeting with marine and offshore equipment manufacturers

## [1:1 Business Meeting]

Dear Sir / Madam,

Hosted by 3 local governments (Gyeong-sang-nam-do, Busan Metropolitan city, Ulsan Metropolitan city) and organized by Small and medium Business Corporation(SBC) cordially invites you to the Business Meeting **on June 13, 2019.**

### \* DETAILS OF EVENT \*

- Title: Marine Equipment Plaza(MEP) 2019
- Date: June 12 to 14, 2019
- Business Meeting: June 13(Thu), 2019
- Venue: Grand Mercure Ambassador Changwon Hotel (5star)
- Address: 332 Woni-daero, Uichang-gu, Changwon-si, Gyeongsangnam-do, Korea
- Organizer: Small and medium Business Corporation (Busan, Gyeongsannam-do, Ulsan)
- Managed by: KOMPASS KOREA Inc.
- Exhibit: Marine and Offshore equipment manufacturers (100 companies)
- Recommended Buyer Type: Shipbuilder, Ship Repair, Marine equipment Distributor, Offshore, Oil & Gas, Marine Construction etc.

You may find more information about the organizers and sponsors as below,

Small and medium Business Corporation(SBC) : <http://www.sbc.or.kr>

Gyeongsangnam-do : <http://english.gyeongnam.go.kr>

Busan Metropolitan City : <http://english.busan.go.kr>

Ulsan Metropolitan City : <http://www.ulsan.go.kr/english/>

SBC was created in 1979 as a non-profit Korean Government agency to implement government policies for promotion of small and medium- sized enterprises. SBC focuses on helping SMEs nurture domestic and global competitiveness with various programs such as financing, consulting and overseas marketing.

MEP 2019 will provide you with excellent opportunities to meet potential sellers that have advanced technology and a wide range of business experience in marine and offshore industries. We are sure that the occasion will make a greater contribution than any other

business meeting to expand your business with Korean manufacturers, especially because we will arrange one-on-one meetings with Korean manufacturers which have been leading the shipbuilding and offshore plant construction industry.

In addition, quite impressive incentives will come along for you as follows,

**\* BUYER BENEFITS \***

1. Round trip air tickets (Economy Class, 1pax)
2. Two-night accommodation at a five-star hotel in Changwon.
3. Airport Pick-up & Transportation service (Gimhae Int'l Airport - Hotel)
4. Interpretation service
5. Previous meeting arrangement for your preferred business filed

Please make sure that we will cover the expenses of air tickets and accommodation for **one person** and you have to bear the extra cost caused by dispatching more than two.

\*We are going to issue a flight ticket, and send the E-ticket to your email.  
(Arrival: Gimhae Int'l Airport, Busan)

For successful event, it is recommended that your participants belong to designing or purchasing department, and **the Application Form** attached below must be **fully filled out** and **submitted** to Kompass manager via **e-mail no later than May 13, 2019.**

I would like to thank you for taking your time to read this letter and hope you positively consider participating in the occasion. We look forward to your presence coming June.

For further information, please contact [ **Jin Park** ] as below,

**CONTACT KOMPASS**

**Ms. Jin Park, Manager / KOMPASS KOREA Inc.**

E-mail : [jinpark@kompass.co.kr](mailto:jinpark@kompass.co.kr) (Please submit your application form to this e-mail)

Tel.: +82-2-8200-0823

Website : <https://kr.kompass.com/>

## Hosted Buyer Program Schedule

| Date   | Program   |
|--|---|
| <p><b>June 12<br/>(WED)<br/>Departure</b></p>        | <ol style="list-style-type: none"> <li>1. Arrival (Gimhae International Airport) ~ 18:00</li> <li>2. Meeting with Pickup manager at the Airport</li> <li>3. Take an Airport Limousine Bus to the Hotel.</li> <li>4. Check-in &amp; Free time / Grand Mercure Ambassador Changwon</li> </ol> |
| <p><b>June 13<br/>(THU)<br/>Business Meeting</b></p> | <p>08:30 Meeting with Interpreter</p> <p><b>09:00 - 12:00 / BUSINESS MEETING</b></p> <p><b>12:00 - 13:00 / LUNCH</b></p> <p><b>13:00 - 17:00 / BUSINESS MEETING</b></p> <p>18:30-20:00 Official Dinner (*uncertain)</p>   |
| <p><b>June 14<br/>(FRI)<br/>Check-out</b></p>        | <p>Check-out</p>  |

\* 5star Hotel: Grand Mercure Ambassador Changwon  
<https://www.ambatel.com/grandmercure/changwon/en/main.do>

