

designing, producing,
building...
...your glass world!

COMPANY PROFILE



Designers - Manufacturers



DISTRIBUTORS & AGENTS

ARMENIA - AUSTRALIA - AZERBAIJAN - BAHRAIN - BULGARIA - CANADA - CYPRUS
CZECH REPUBLIC - DENMARK - DUBAI - ENGLAND - FRANCE - GERMANY - HUNGARY
ICELAND - ITALY - JORDAN - KUWAIT - LEBANON - MEXICO - NEW ZEALAND - QATAR
OMAN - ROMANIA - RUSSIA - SERBIA - SAUDI ARABIA - SOUTH AFRICA - SOUTH KOREA
-SPAIN - TUNISIA - UAE - USA - VENEZUELA - YEMEN





the company

Stefanidis family started its activities in 1979 producing molds, machinery and metal products, and gradually evolved into a group of companies consisting of 1) **INTERMETAL SA**, modern plant, with production, warehousing and clerical facilities in Koropi and 2) **STEFANIDIS TECHNOLOGIES SA**, specializing in on-demand production systems and customer's products and has a strong presence in major projects with applications of architectural structures of metal and glass (Hilton, Museum of Acropolis, Olympic buildings).

Our continuous investment in research and development, advanced technology, high quality products, reliable services, effective distribution channels, a highly trained staff and last but not least the hard work and commitment of the Stefanidis family members has made this company for the last twenty one years a leader in the Balkan market. **INTERMETAL SA** continuously penetrates new markets with its own products, under the brand name **INAL**.





object of activity

Object of activity of the company is the research, design, manufacture and trade of metallic components of industrial equipment for buildings as well as the research and development of new advanced technology products. Through the use of advanced technology the company intends to continuously improve the quality of its products as well as its services provided to its customers and associates.

INTERMETAL SA has extensive experience and expertise in production, marketing and installation of industrial equipment buildings and offers a wide range of high quality, especially for applications in architectural glass.

comparative advantages

- ▶▶ Construction of integrated tailored made solutions
- ▶▶ Excellent quality products and applications
- ▶▶ Manufacture of patented innovative products
- ▶▶ Competitive prices- Excellent value for money

establishments

In our 4.500 m² facilities build in 6.000 m² area the company manufactures the products under the brand name **INAL**. The departments of executive management, customer service, marketing, R&D, financial as well as the central distribution system warehouses are located at the same area. The successful operation of the company has led to the creation of another 1.500 m² storage and production building in a new 6.000 m² area next to our existing facilities.

Furthermore, the company utilizes warehousing facilities, in the area of Tavros (850 m²).

In order to provide better customer service the company runs two retail stores in Athens, both equipped with highly trained staff to satisfy all customer needs. The stores are located in the area of Kallithea (200 m²) and in the area of Acharnes (120 m²).

our knowledge at your disposal

- ▶▶ We undertake projects (contracting or subcontracting) liable for the design, production, fitting, installation and technical control (turn key solutions)
- ▶▶ In case of technical problems, we at INTERMETAL S.A. face them with alternate proposals and equipped fitters with all the necessary tools and materials for any special construction
- ▶▶ We daily train our fitters with new and up-to-date solutions regarding our constructions
- ▶▶ We constantly research and develop new and specialized products to fit all customer needs
- ▶▶ We carry know – how for the most specialized building constructions.
- ▶▶ We design and produce machinery to support our production and on-demand solutions for our customers.

Our experience at your service

- ▶▶ Projects include: hotels, stores, financial institutions, museums, public sector buildings, office buildings, casinos, restaurants etc.
- ▶▶ We export at:
 - European Union
 - America
 - Australia and New Zealand
 - Russia and Eastern
 - European countries
 - Asia
 - Middle East
 - Africa
- ▶▶ We represent the most well known international brands of the sector

quality assurance

INTERMETAL SA was awarded with ISO 9001:2000 certification, for its relentless pursuit of perfection in all areas concerning research and development, as well as for the continuous effort to always use the most advanced technology production procedures.

The company has its own quality control laboratory equipment and make continuous laboratory tests on the quality of raw materials, the development of the production process and finished products, to ensure to its customers, quality and functional products.

products & services

INTERMETAL S.A. has a vast experience and expertise in manufacturing, trading and installing, industrial equipment for buildings. It carries a broad range of high quality contemporary products with regards to architectural glass applications.

Metal parts for glass doors

- ▶▶ Hinges and locks
- ▶▶ Parts for internal doors
- ▶▶ Parts for showers
- ▶▶ Clips, supports and spacers
- ▶▶ Glass sealing products (weather proofing)
- ▶▶ Electrical locks
- ▶▶ Access control & time delay door systems

Hydraulic Hinge Glass Door Closer INAL NOSCAVO®

Profiles and parts for manual sliding glass doors

- ▶▶ Profiles: "Mini curved 70mm", "Mini 40mm", "Curved 125mm" "STEREON®"
- ▶▶ Systems: "EOS", "MINOX®" and "FLATBAR"

Profiles and parts for swing glass doors

- ▶▶ Profiles "STEREON®" and parts for manual swing glass doors

Automatic Glass Doors

- ▶▶ Automatic sliding glass doors systems
- ▶▶ Automatic swing glass door systems

Movable soundproof partition walls

- ▶▶ Moovable and soundproof partition walls

Revolving doors

- ▶▶ Manual revolving doors (three panels)
- ▶▶ Automatic revolving doors (two & four panels)

Glass doors

- ▶▶ Systems for parking and folding glass doors
- ▶▶ Movable partition walls (folding horizontally – vertically)

Inox Accessories for PLANISPHERE® & "MINOX®" Systems

- ▶▶ Inox Accessories for PLANISPHERE® systems
- ▶▶ Inox Accessories for "MINOX®" Facades & Canopies

Balustrades for balconies and pools

- ▶▶ Inox Accessories for Balustrades and Balconies
- ▶▶ Aluminum Accessories
- ▶▶ Glass Clamps

Glass partitions for interior spaces

- ▶▶ INOX partitions for interior spaces and offices
- ▶▶ "MINOX®" Systems for sliding – swing glass doors

Special Constructions

- ▶▶ Metal and glass applications according to the design of every client- architect/engineer etc.
- ▶▶ Production of metal products and systems by request

WPC

- ▶▶ Decking- Cladding- Fencing



valued associates

INTERMETAL S.A. works with the best professionals in our industry and holds long term relationships with all of them.

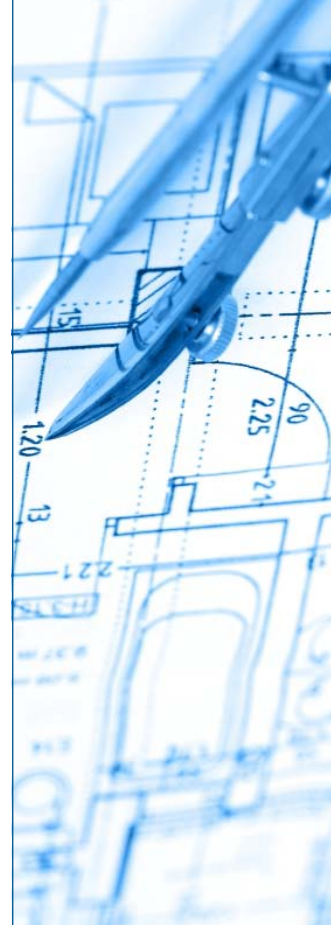
- ▶▶ Designer Experts
 - Architects
 - Engineers
 - Decorators
- ▶▶ Security Experts
- ▶▶ Installers
- ▶▶ Dealers of different specialties
- ▶▶ Greek manufacturers and factories
- ▶▶ International Companies

valued customers

INTERMETAL's main priority is to create loyal and satisfied customers, regarding the products and services provided. This way we contribute towards our continuous improvement, growth and development.

We GUARANTEE proper operation on all our products and for all our clients.

- ▶▶ **Glass installers**
- ▶▶ **Commercial Companies**
- ▶▶ **Industries**
 - Shipment
- ▶▶ **Construction Companies**
- ▶▶ **Architects-Designer Offices-Decorators**
- ▶▶ **Contractors**
- ▶▶ **Public Sector**
 - Public Buildings (SEPA)
 - Museums (Acropolis Museum)
 - Organizations (Hellenic Postbank, ministries, stadiums)
- ▶▶ **Financial Institutions** (Eurobank, National Bank of Greece, Piraeus Bank)
- ▶▶ **Hotels** (Hilton, Theoxenia, Porto Carras)
- ▶▶ **Hospitals** (Children's Hospital)
- ▶▶ **Catering Services – Cafes** (Mikel Cafe, Everest, Goody's, Gregorys, Starbucks)
- ▶▶ **International Commercial-Construction Companies**
- ▶▶ **Building Applications Development Consultants**



technical support and equipment that distinguishes us

The company uses the most advanced technology equipment in all its operations. This way it guarantees a reliable and resistant final product as well as the integrity of the services been provided.

- ▶▶ Electronic equipment for metal processing
 - CNC processing centers
 - Automated turntable centres for vertical productions
- ▶▶ Conventional machinery for metal processing
- ▶▶ Equipment of casting metals and recycling of residues
- ▶▶ Machinery for finishing products
- ▶▶ Equipment for electrostatic painting of metals
- ▶▶ Equipment of aluminum anodization
- ▶▶ Metal CNC plasma cutting
- ▶▶ Equipment for processing, welding and finishing INOX
- ▶▶ Machinery of advanced technology for metal processing
- ▶▶ Tools and equipment for quality control
- ▶▶ Equipment for R&D department
- ▶▶ Equipment for machinery maintenance
- ▶▶ Equipment for the design and control of new product
- ▶▶ Equipment for reproduction of prototypes (Rapid Prototyping)
- ▶▶ Equipment for designing and printing catalogues for boosting sales
- ▶▶ E.R.P. application for:
 - Accounting Administration & Marketing
 - Customer Service
 - Production Management **MRP**
 - Project Management
- ▶▶ Control systems being used for the purpose of:
 - Product Distribution (commercial activity) and Installation crews
- ▶▶ Specialized equipment for waste management and residue recycling for a greener environment
- ▶▶ Complete fleet of trucks, cranes and passenger cars





future goals

After 25 years of experience and success in the production and marketing of industrial equipment buildings, **INTERMETAL SA** constantly invests in research and design of innovative products. Combined with the use of new technology in all areas of its activity, **INTERMETAL SA** aims to:

Extend Commercial Network

- ▶▶ More retail stores
- ▶▶ Develop client database
- ▶▶ Penetration into new product areas
- ▶▶ Infiltrate foreign markets

Upgrade – Expand Equipment

- ▶▶ New machinery for optimizing production time
- ▶▶ Upgrade designing equipment
- ▶▶ Upgrade packaging equipment



Baku airport



Qatar



Hungary



Dubai

we design
and produce business solutions!

Construction Site:

6, Apolloniou Str., Koropi 19400, Attica, Greece
Tel.: +30 210-6620400, FAX: +30 210-6620401

Customer Service:

6, Apolloniou Str., Koropi 19400, Attica, Greece
Tel.: +30 210-6620400, FAX: +30 210-6620401
4, Sofokleous Str., Kallithea 17671, Attica, Greece
Tel.: +30 210-9576382, +30 210-9576473
194, Demokratias Avenue, Acharnai 13671, Attica, Greece
Tel./FAX: +30 210-2388066

www.inal.gr

e-mail: intermetal@inal.gr

Designers - Manufacturers