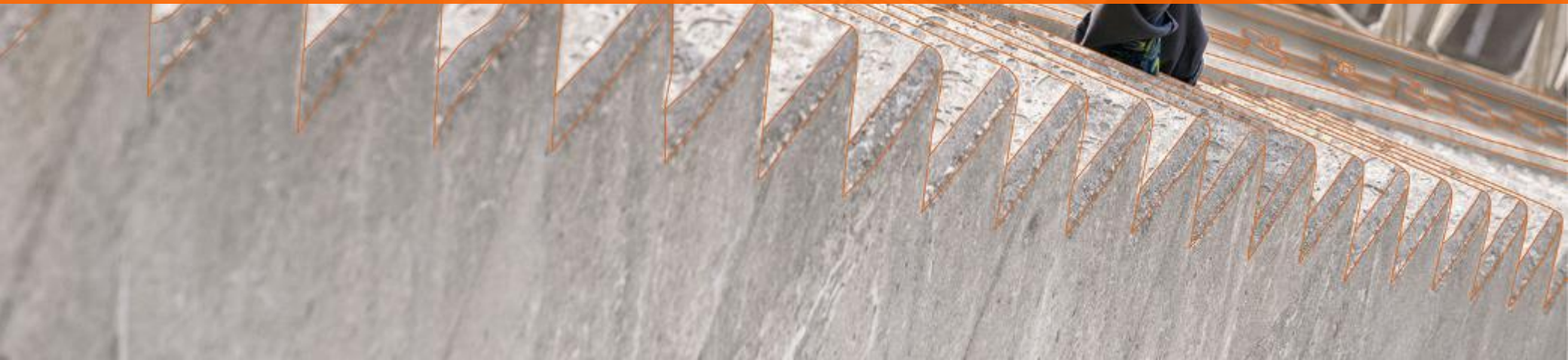




Applus<sup>+</sup>

*Together*  
beyond  
standards





# CORPORATE PRESENTATION

2021





## 1. Applus+



# Applus+ at a glance

Applus+ is one of the world's leading Testing, Inspection & Certification companies.

It provides solutions for customers in all types of industries to ensure that their assets and products meet quality, health & safety, and environmental standards and regulations.



TIC

To know more about our company,  
access to the [Applus+ Corporate video](#).



**23,000+**  
people in 2020



**€1,558**  
million total  
revenue in 2020

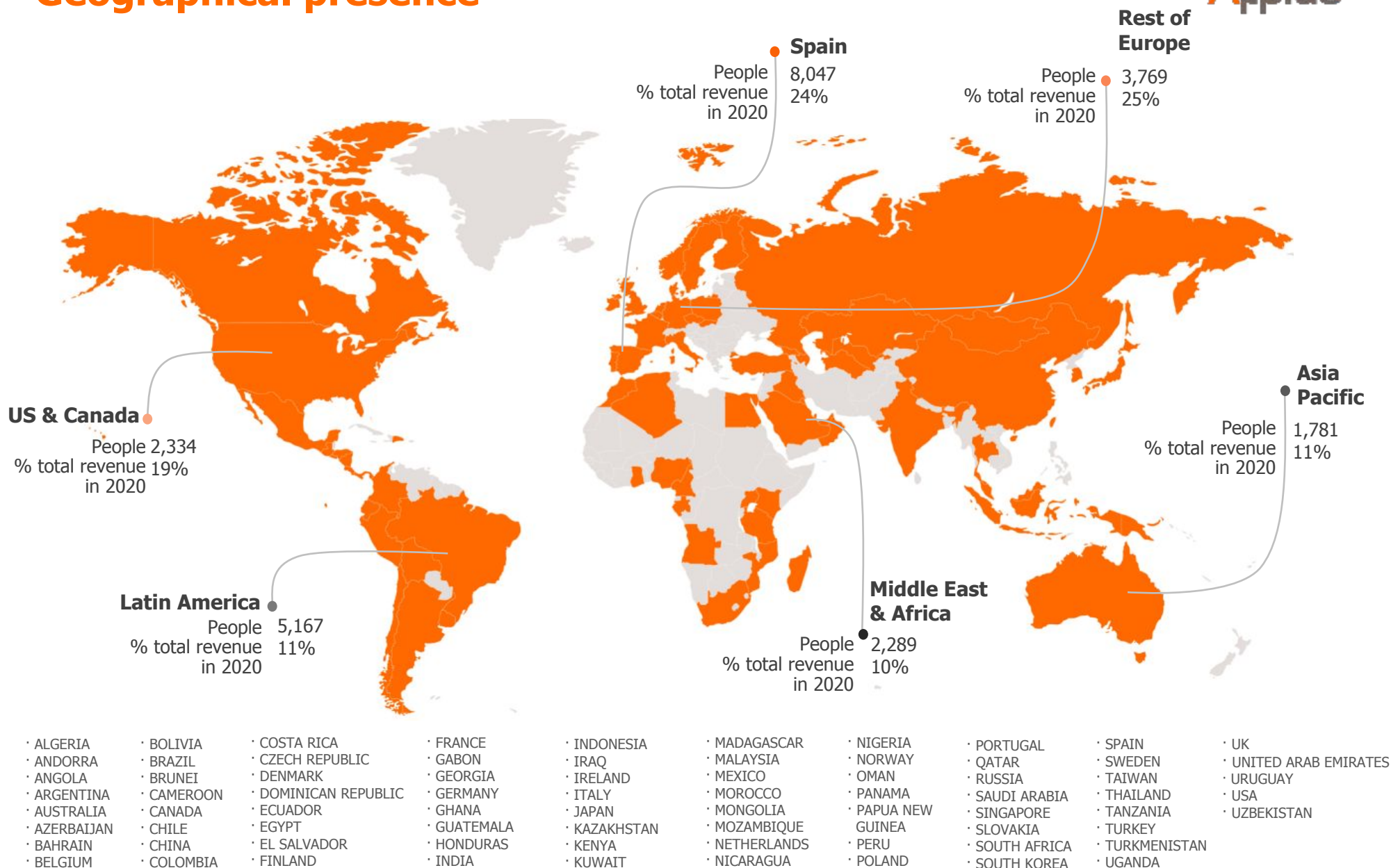


**70+**  
countries across  
all continents








**accredited**  
by major international  
organisations

# Geographical presence



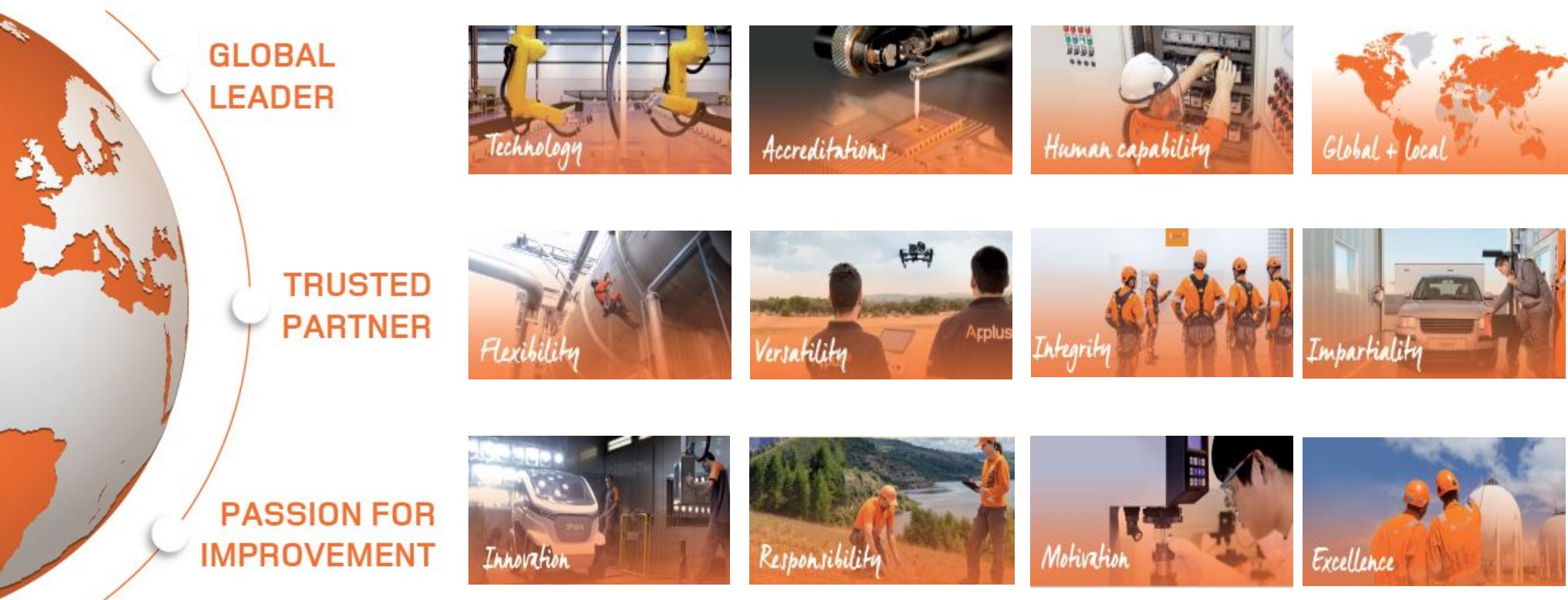
# Our history

| Period              | 1996 - 2003  | 2004 - 2007   | 2008 - 2014   | 2015 – today   |
|---------------------|--|---|---|--|
| Shareholding        |  <b>Grupo Agbar</b><br>100%   |  <b>Grupo Agbar</b> 53%<br> <b>UNION FENOSA</b> 25%<br> <b>CAJA MADRID</b> 22% |  <b>THE CARLYLE GROUP</b> 70%<br>Financial Institutions and other shareholders 30%   | <b>Free Float 100%</b> <ul style="list-style-type: none"> <li>• River &amp; Mercantile 5.0%</li> <li>• Norges Bank 5.0%</li> <li>• Southeastern 3.3%</li> <li>• Threadneedle 3.1%</li> <li>• Invesco 3.1%</li> </ul> |
| Milestones          | <ul style="list-style-type: none"> <li>• Establishment of <b>Agbar Automotive</b></li> <li>• <b>IDIADA</b> Contract Awarded</li> <li>• <b>Laboratories</b> contract awarded</li> </ul> | <ul style="list-style-type: none"> <li>• Acquisition of <b>NORCONTROL</b></li> <li>• Acquisition of <b>RTD</b></li> </ul>   | <ul style="list-style-type: none"> <li>• Acquisition of 20 businesses</li> <li>• Acquisition of <b>VELOSI</b></li> </ul> <hr/> <ul style="list-style-type: none"> <li>• In 2014, the <b>IPO of Applus+</b></li> </ul> | <ul style="list-style-type: none"> <li>• Acquisition of 20+ businesses</li> <li>• 10% (€137m) Equity Capital increase in 2017</li> </ul>   |
| Revenue (€ Million) | €200M  | €675M   | €1,619M   | €1,558M  |
| Countries           | 17   | 36  | 70  | 70+  |
| People              | 3,300  | 9,900   | 19,000  | 23,000+  |

## Our Brand



At Applus+, we respond to the TIC sector needs as **a global leader and a trusted partner, with passion for improvement.** These three pillars guide the business strategy across the Group's divisions. The attributes within each pillar support our long-term growth in international markets by improving our services and technology across the industry sectors in which we operate. Our brand promise captures the essence of these pillars: **TOGETHER BEYOND STANDARDS.**



To know more about our brand, access to the [Applus+ Brandclip video](#).

## Experts in digital solutions

Applus+ is an **expert in developing and implementing digital solutions** for the variety of industry sectors in which we operate. We implement digitalisation as a core strategy to our Group's innovation and technological development across all areas of our businesses.

Thanks to the **adoption of new technologies**, we can **evolve our services** and **respond to the needs and challenges of our clients**. We offer **digital solutions** adapted to each client or sector need, which ensures rigorous integrity and compliance with international regulations.

### Four success stories of digital solutions from Applus+:

#### e-Testing



**e-testing** enables clients to remotely and securely manage, monitor and control the testing of their products or assets in real time.

#### Digital Twin



**Digital Twin** uses 3D models to inspect client's assets through virtual reality. Digital Twin can digitally track and visualise the wear on physical infrastructures.

#### EVADE 2022



**EVADE 2022** sets out to standardise testing of emergency-braking and collision-avoidance systems based on driver's behaviour when these emergency systems are activated.

#### GPSi



**GPSi** is a metrological control for taxis, using verification equipment based on Global Navigation Satellite System (GNSS) to inspect taximeters.





## 2. Divisions

## Applus<sup>+</sup>

| ENERGY & INDUSTRY DIVISION  | LABORATORIES DIVISION  | AUTOMOTIVE DIVISION  | IDIADA DIVISION   |
|---|--|--|---|
|  <p>€ 907.3M<br/>revenue</p>  <p>13,848<br/>people</p>  |  <p>€ 92.9M<br/>revenue</p>  <p>1,494<br/>people</p> |  <p>€ 355.8M<br/>revenue</p>  <p>5,599<br/>people</p>  |  <p>€ 201.5M<br/>revenue</p>  <p>2,446<br/>people</p> |
| <ul style="list-style-type: none"> <li>Industrial and environmental inspection, technical assistance, non-destructive testing (NDT), engineering and consulting.</li> </ul>   | <ul style="list-style-type: none"> <li>Industrial testing laboratories, engineering, certification and metrology services.</li> </ul>  | <ul style="list-style-type: none"> <li>Statutory vehicle inspection services for safety and emissions.</li> </ul>  | <ul style="list-style-type: none"> <li>Proving ground, design, engineering, testing and homologation services.</li> </ul>   |
| <ul style="list-style-type: none"> <li>Oil and gas, power, telecommunications, construction, mining and aerospace.</li> </ul>   | <ul style="list-style-type: none"> <li>Aerospace, automotive, electronics, information technology and construction.</li> </ul>   | <ul style="list-style-type: none"> <li>Government and public transport agencies.</li> </ul>  | <ul style="list-style-type: none"> <li>Automotive.</li> </ul>   |
|      |     |         |    |
|     |    |   |    |

Data provided for the 2020 year end.





## Energy & Industry Division

The Energy & Industry Division is a world leader in non-destructive testing, industrial and environmental inspection, quality assurance and quality control, engineering and consultancy, vendor surveillance, certification and asset-integrity services.



## Key figures

Energy & Industry Division employs

13,848 people

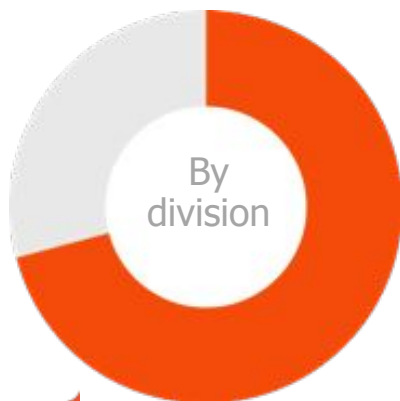


60+ in countries



## Main services

- **Focus on industrial inspection and testing** in sectors as diverse as construction, power, oil & gas, telecommunication, aerospace and mining.
- Strong reputation built upon **innovation, technology** and **highly-qualified employees**.



58%

€ 907.3

M revenue in 2020

■ % revenue



# Areas of expertise



Oil & Gas



Power



Construction



Aerospace



Maritime



Mining



Telecommunications



Other industries

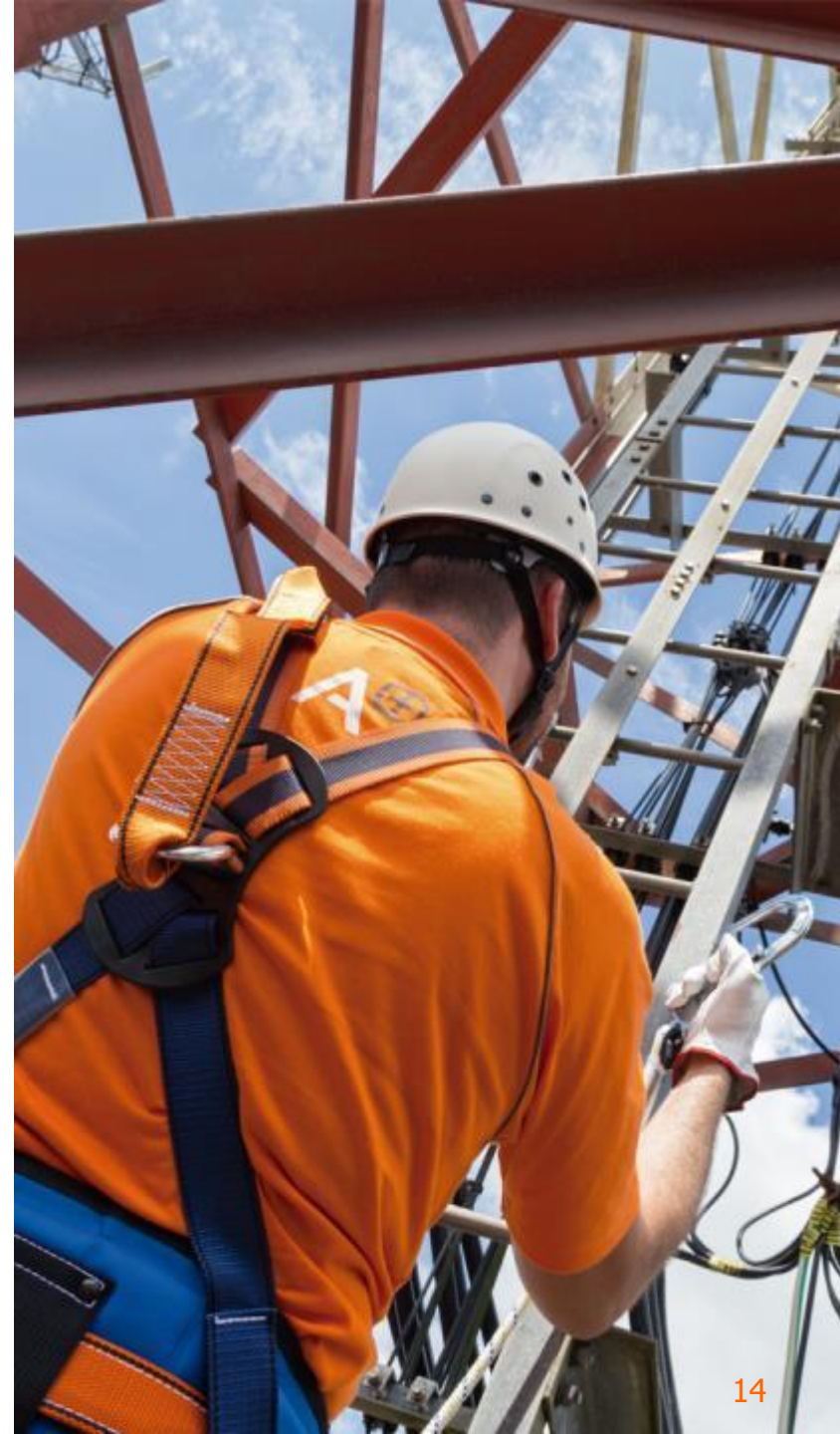


Government and  
public organisations



# Services

- Engineering and Consulting
- Inspection
- Non-Destructive Testing
- Certification Services
- Supervision and QA/QC
- Technical Staffing
- Testing and Analysis
- Vendor Surveillance







## Laboratories Division

The Laboratories Division provides testing, certification and engineering services to improve product competitiveness and promote innovation.

# Laboratories Division

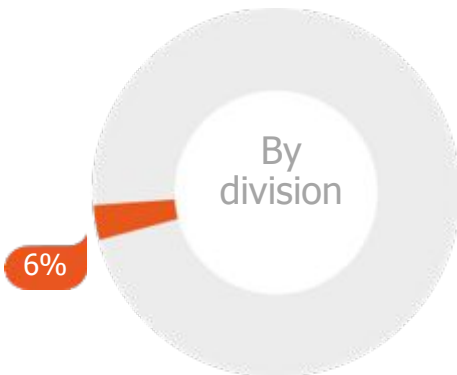


## Key figures

Laboratories Division employs

1,494 people 

 12 in countries



€ 92.9

M revenue in 2020

 % revenue

- Strategic provider of testing services and test equipment solutions for the **aerospace industry**.
- A European leader for EMC testing on **vehicles and auto components**.
- Global benchmark for the evaluation of **payment solutions** and expert laboratory in **cybersecurity evaluations of embedded systems**.
- Global benchmark for **fire safety** testing.





# Areas of expertise



Aerospace



Automotive



Electrical &  
Electronics



Embedded  
Systems



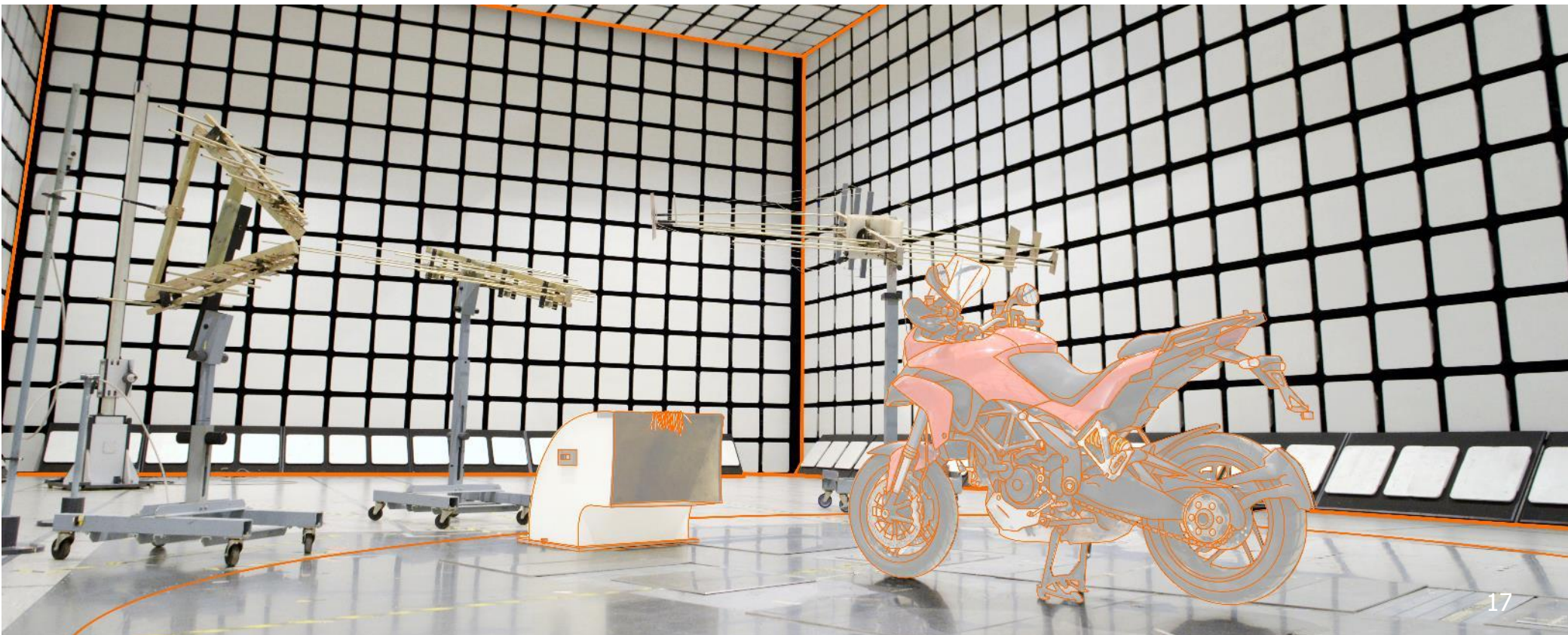
Industry



Construction



Energy





# Services

## Testing Services

- Structural Testing
- Materials Testing
- EMC, Wireless & Electrical Testing
- Environmental & NVH Testing
- Fire Safety Testing
- Cybersecurity Evaluations

## Engineering and Software Solutions

- Test Benches & Test Systems
- Automated NDT Equipment
- Composites Manufacturing Processes
- Testing and Data Management Software

## Certification Services

- Product Certification & Market Access
- Systems Certification

## Metrology Services





## Automotive Division

The Automotive Division is a global leading provider of statutory vehicle inspection services.

## Key figures

Automotive Division employs approximately

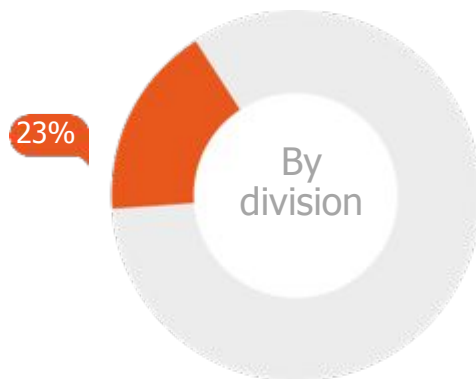
5,599 people



 14<sup>in</sup> countries

## Main services

- Provides **vehicle inspection and certification services** in several markets in which the periodic vehicle inspection is mandatory for the compliance of safety and environmental standards.



€ 355.8

M revenue in 2020

 % revenue

More than 15 million inspections

annually in Spain, Ireland, Denmark, Finland, Sweden, Andorra, USA, Argentina, Georgia, Chile, Costa Rica, Uruguay and Ecuador.



## Areas of expertise



Providing **inspection, testing and technological solutions** to clients, many of whom are governments, manufacturers and traders.



Delivering **highly advanced and reliable services and products** to the automotive market which, in turn, enables them to provide total value for the end user.



# Services

## Inspection services

- Statutory Vehicle Inspections
- Vehicle Registration Inspections
- Vehicle Emission Inspections
- Vehicle Condition Analysis
- Public Service Vehicle Inspections
- Off Lease Inspections

## Hardware y Software

- Testing Solutions
- GS1 Analyser
- Pocket Smoke
- Pocket Gas

## Technical services

- Remote Data Collection
- Business Process Management
- Decision Support Services
- Information Management

## Training & Educational Services







## IDIADA Division

With over 25 years of experience, the IDIADA Division supports the world's leading vehicle manufacturers in their product development activities by providing design, engineering, testing and homologation services.

## Key figures

IDIADA Division employs approximately

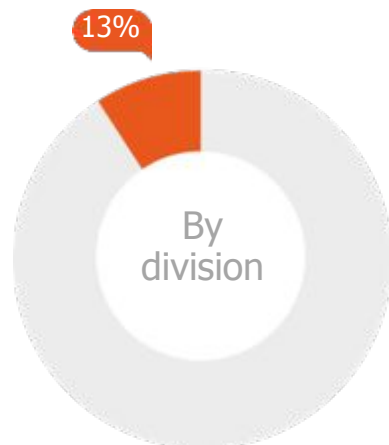
2,446 people



22 in  
countries

IDIADA A.T. (80% owned by Applus+ and 20% by the Government of Catalonia) has been operating under an exclusive contract from the 351-hectare technology centre near Barcelona (owned by the Government of Catalonia) since 1999. The contract to operate the business and use the assets runs until September 2024 and although it is renewable in five-year periods until 2049, it has been decided that there will be no further extensions but a tender for a new 20 or 25 year concession.

IDIADA A.T. provides **services to the world's leading vehicle manufacturers for new product development activities in design, engineering, testing and homologation.**



€ 201.5

M revenue in 2020

■ % revenue





# Areas of expertise



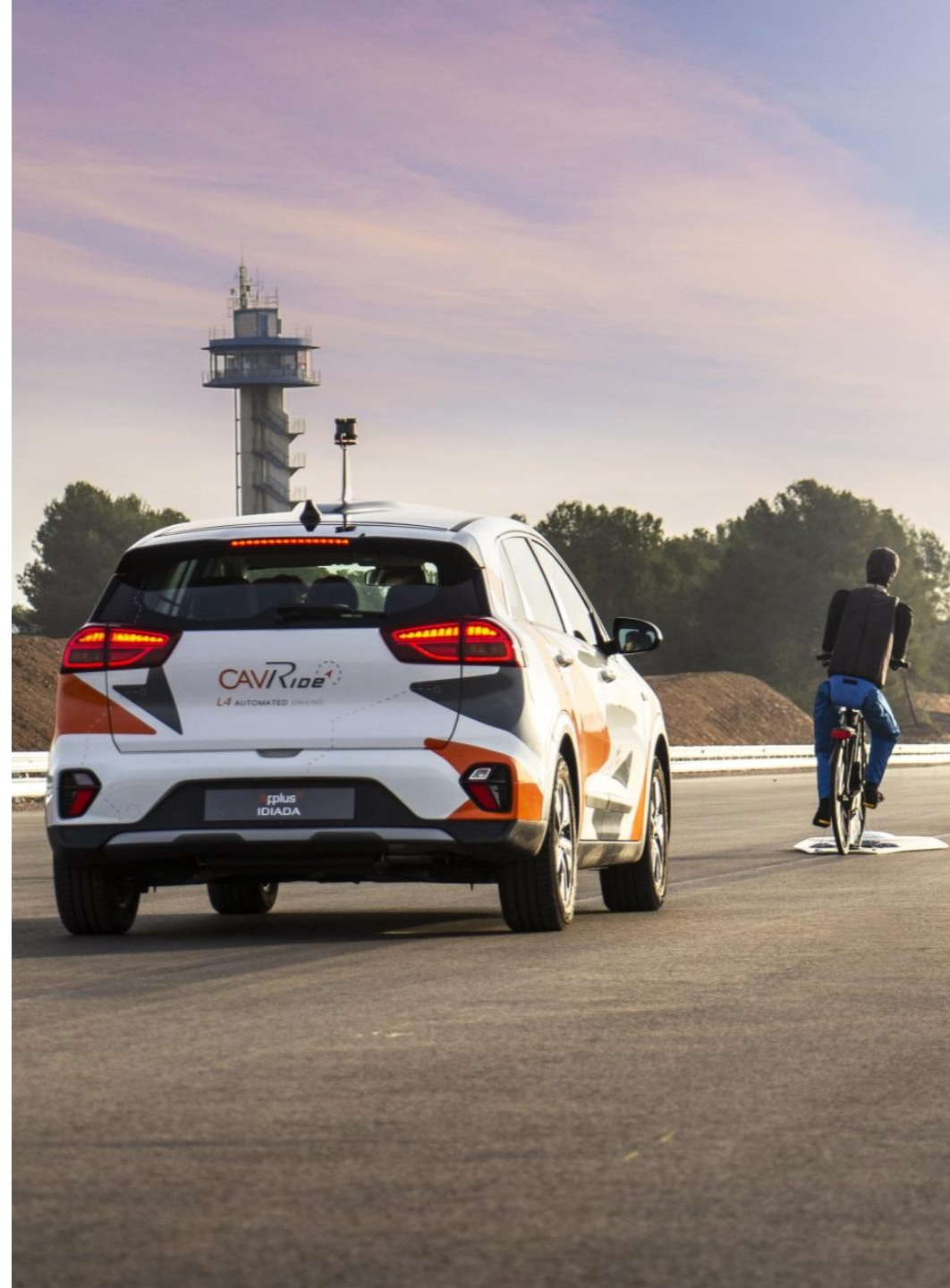
**Engineering**  
services



**Homologation and  
product certification**  
services



**Proving ground**  
services



# Services

## Engineering services

- Body development
- Passive safety
- Active safety
- Powertrain & electric vehicle
- Electronics & connected vehicle
- ADAS & smart mobility
- Reliability
- Noise, vibration and harshness
- HVAC systems development

## Proving ground

- Spain proving ground
- China proving ground

## Homologation

- Worldwide homologation of all types of vehicles and components
- Regulatory information system

## Testing facility design

- Integrated project management of automotive testing facilities

## Other services

- Software services
- Training courses
- Automotive events





Applus<sup>+</sup> Together beyond standards