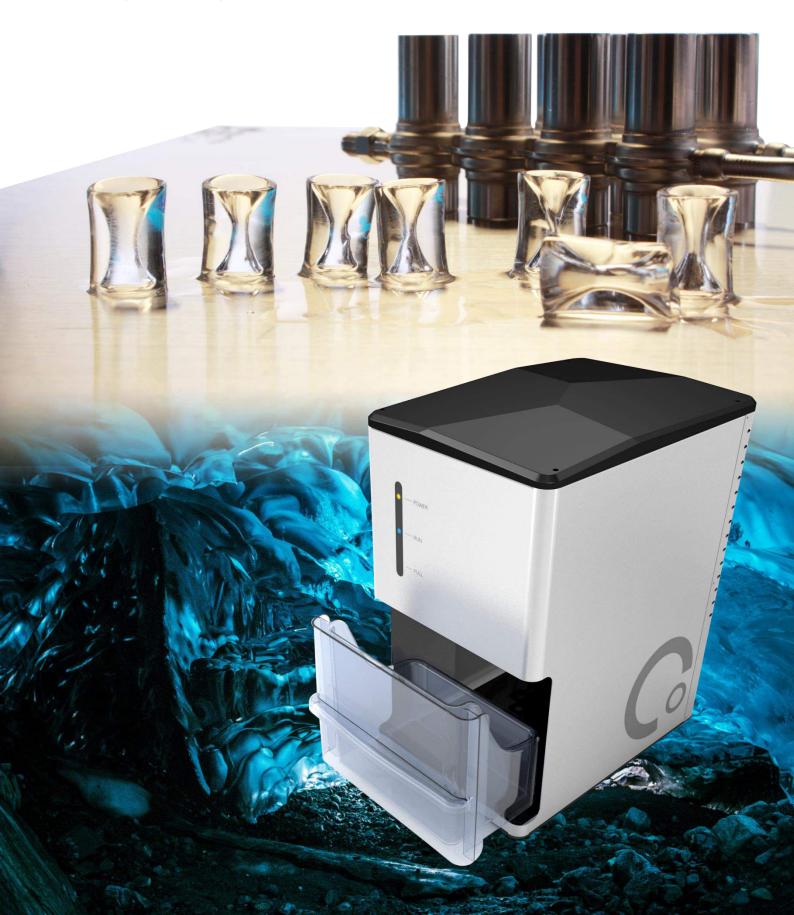


The purpose of TAECHANG ICE is to provide new ice technology for consumers who use ice by realizing new technology of ice industry and enormous capital and research.



## **CEO Message**

TAECHANG ICE is the corporation which consider about water, the very precious material, for our customer's use.

With firm foundation as Water R&D corporation in 2004 and developed unique technique in 2009, TAECHANG ICE developed distinctive ice making process that make ice with running water through spinning. Also we created world's only sandglass shape ice to have worldwide patent.

As we established TAECHANG ICE in April, 2016 we advanced in ice-making industry and we will make our own promise to provide our customers with best product.

CEO Kang Nam Young

#### STRATEGIES **Company History** Small freezer ~2007 Refrigeration and Air conditioning R&D Laboratory (for shop & house) Exhibition & Participation in Trade Missions Vietnam(Hanoi) EXPO (2010) China(Guangzhou) Spring Canton Fair (2010) Ho Chi Minh Chungcheongnam-do Excellent product 2010 Business meeting (2011) **Big freezer** Freezing unit Chungcheongnam-do Nanjing Excellent product (Industrial use) (refrigerator & purifier) Exhibition (2012) 2013 Chungcheongnam-do North America Trade Mission (2012)· Realize world's only sandglass shape ice of TAECHANG ICE Chungcheongnam-do China Third Trade Mission · Have self-developed evaporator which is very important in freezer (2012) Cheonan South Asia Trade Mission (2013) · Have product line in small and big freezer with freezing units. Patent Possesion Status · Partner of Korea Institute of Industrial Technology ~2016 Ice-Making Module Patent(2016) China Patent(2016) New Vision • GO GLOBAL (2017) Plant Registration (2017) ~2017 TAECHANGICE Co., Ltd. Establishment of corporate conversion (2016) · - TAECHANG ENG Co., Ltd. transfer to subsidiary

## **Facility Retention**

#### Automated assembly zig line

• Through precise assembling with automated assembly zig line, we minimized the defective proportion.

#### Brazing and heat processing

 With automated assembly facility, we have automated facility that can create stainless module or metal module and now producing products that are very good in lucidity and heat processing.



## **TAECHANG ICE Creative, Innovative Management**

TACHANG ICE is the company that have self-developed patent which do not just mimic other company's freezer.

#### | Creative, Innovative Management |

Purpose of TACHANG ICE's establishment is to provide our customer a clear ice that can be used in various use through eco-friendly technology development and research in ice industry.

TAECHANG ICE is the corporation which consider about water, the very precious material, for our customer's use. With firm foundation as Water R&D corporation in 2004 and developed unique technique in 2009, TAECHANG ICE developed distinctive ice making process that make ice with running water through spinning.

Also we created world's only sandglass shape ice to have worldwide patent. As we established TAECHANG ICE in April, 2016 we advanced in ice-making industry and we will make our own promise to provide our customers with best product.



Taechang Ice freezing module is 100% made in Korea from raw material processing to product release..

Automated assembly zig line

Through precise assembling with automated assembly zig line, we minimized the defective proportion

Brazing and heat processing With automated assembly facility, we have automated facility that can create stainless module or metal module and now producing products that are very good in lucidity and heat processing.

## World freezer market

World's freezer market is prospected to grow gradually during 2014-2019. Although U.S market governed market in 2014, but Asia-pacific region showed the fastest rate of growth in above period. During prospected period, the annual growth rate of market is estimated to reach 7.9%.

Growth of market got affected by various factors like increase in ice usage in drink. Not only that, worldwide expansion of fast food chain increase the demand of freezer. Increase of necessity to store foods that are easy to be spoil is prospected to increase the demand of ice for storing and freezing foods.

#### 6 9.0 % 5 8.5 0 % 4 0 8.0 3 0 % 0 7.5 2 0 % 7.0 1 % 3.3 3.5 3.8 4.1 4.4 4.8 6.5 5 2015 3 2019 1 2014 2016 2017 2018 % Revenue ----- Growth rate

### | Market size and prospect |

Size of Market					3.31 billion dollar			
Compound Annual Growth Rate					7.9%			
	2014	2015	2016	2017	2018	2019	remarks	
Market size	3.31	3.55	3.82	4.12	4.45	4.83		
Growth rate(%)		7.2	7.6	7.8	8.2	8.5	7.9	

World's freezer market was estimated in 3.31 billion dollars in 2014 and expected to reach annual growth rate of 7.9% and finally to be 4.83 billion dollars in 2019. Such growth was made from the worldwide expansion of food chain and supermarket.

For example, retail chains like ASDA, Walmart, Tesco, Sainsbury or so are expanding one's business to developing nations. The demand of freezer is increasing since the necessity of storing foods are easy to be spoiled got increased.

### **Expanding ice market**

Because of global warming, average temperature in summer got higher and summer season got longer to resulted in increase of ice demand. Demand of ice in various markets like restaurant, apparel, retail-food, housing is increasing in these days.

	2014		2015	2016	2017	2018	20	2019	
	market (100million dollar)	share (%)	market (100million dollar)	market (100million dollar)	market (100million dollar)	market (100million dollar)	market (100million dollar)	share (%)	
Restaurant	12.1	37.0	13.2	14.2	15.4	16.9	18.6	38.5	
Medical	10.6	32.0	11.4	12.2	13.1	14.0	15.0	31.0	
Retail, food	4.0	12.0	4.3	4.6	5.0	5.5	6.0	12.5	
Housing	3.0	9.0	3.2	3.5	3.8	4.2	4.6	9.5	
Etc.	3.3	10.0	3.4	3.6	3.8	4.0	4.1	8.5	

## | World's freezer market in 2014-2019 by users |

It is able to find that domestic demand of ice is increasing. For example, CVS market can be the answer. Below articles our from internet newspapers' contents.

#### CVS's 'ice market' grew in 100 billion won size

According to CU's analysis about 5 years of ice sale, it shows sale increase of 15.7% in 2013, 16.4% in 2014, 21.7% in 2015, and 33.2% in 2016 to show gradual growth. Especially 1st quarter of sales showed 43.3% of increase in sale than last year. Cup ice showed growth rate around 10% in 2013~2014, 22.8% in 2015, 38.2% in 2016, and 56.9% of increase in 1st quarter this year.

#### -----

Not only the sales of cup ice but sales of normal ice showed rising curve. Except the last year's case that supply got controlled by the ice shortage, annual growth rate of 5 years shows about 20% which is very high.

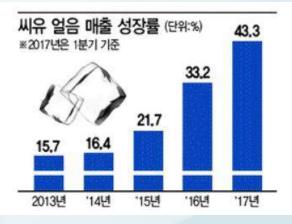


#### $\bigcirc$ Ice sales growth in 5 years

The reason why CVS companies raise price of cup ice and introducing big size ice is because demand of ice is increasing. According to CU's analysis about 5 years of ice sale, it shows sale increase of 15.7% in 2013, 16.4% in 2014, 21.7% in 2015, and 33.2% in 2016 to show gradual growth. Especially 1st quarter of sales showed 43.3% of increase in sale than last year. Cup ice showed growth rate around 10% in 2013~2014, 22.8% in 2015, 38.2% in 2016, and 56.9% of increase in 1st quarter this year.



<Choongang 2017>



<E-daily 2017>

## **ICE MAKER**





## | Features |

- 1. Got patent as the world's only ice maker.
- 2. Through developing unique ice making method, it used very transparent ice by utilizing the natural's freezing point.
- 3. By forming sandglass shape without molding, it have nickname of 'sexy ice' which highlight the display factor.

30ka

- 4. Shape of ice is very unique and let drink cool very fast and also good at keep it cool.
- 5. Freezing unit is individual unit to be used as freezer for purifier, refrigerator, vending machine or so which use cooling machine and have advantages to be developed in various derivatives.
- 6. Particularly purifying effect can be achieved in freezing process since it have filtration factor which filter calcium compound without filter.

- Tong		- cong			
Standard	Specification	Standard	Specification		
Name of product	SG10S	Name of product	SG30S		
Daily output(kg/day)	12kg/1day	Daily output(kg/day)	27kg/1day 410A		
Refrigerant	134A	Refrigerant			
Electricity	220V, 60Hz	Electricity	220V, 60Hz		
Shape of ice	Sandglass Ice	Shape of ice	Sandglass Ice		
Freezing time	15min.	Freezing time	25분		
Size(WxLxH)	285x455x474(mm)	Size(WxLxH)	633x506x870(mm)		

#### • 10kg

- Above product can be changed through product improvement.
- Condition : Outdoor temperature 21°C Water temperature 18°C
- · Water that do not contain salinity and other impurities

## **TAECHANG ICE Module**

Shapes of ice that used in CVS's ice cup is diverse like crack ice, cube ice, or nugget ice or so. What used most in these days is crack ice but demands of other shape got driven as the ice market got extended. As the demand of CVS ice cup is increasing, company which made light but big ice is expected to have competitiveness in market.







## | Hygiene of ice module |

Ice module is made of SUS316 which is used in making spoon and chopsticks so it is permanent, safe, and economic since it do not require replacement.

## | Distinctive ice-making process |

ICE MODULE can filter out impurities in water through spinning in the module.

## | Water's freezing point |

With principal that 'water freeze fast when it is pure', it eliminate impurities of water through spinning to meet the freezing point faster than other companies' product.

## Able to make more than 2 ices in one pipe

Other ice-hole type module must use cutting machine in cutting the ice but our product can make many ices in one pipe through our own core technology.

#### | Ice module in various shapes |

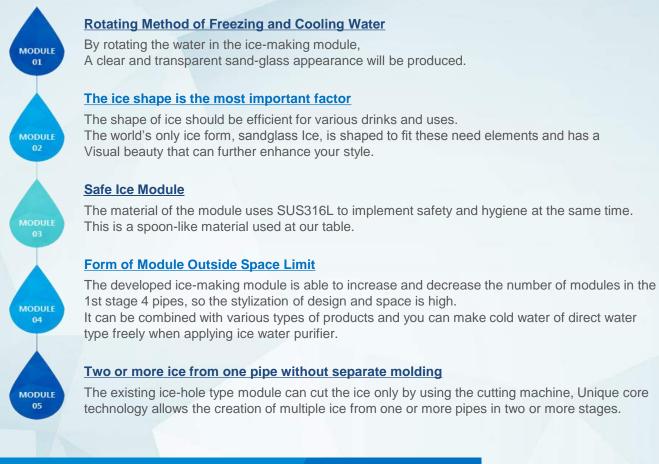
It can control module's shape with base of 4 pipes in 1st stage and can be utilized widely in design and good in space utilization.

It can be used for diverse use like purifier, refrigerator, vending machine or other which use cooling machine without limitation.

## **Ice Module Features**

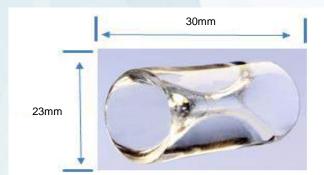
There are many ways to generate ice.

Taechang Ice Co., Ltd.'s ice-making module is different from the existing method.



## The only sand glass ice in the world

Clear, clean ice produced by the independent technology of Taechang Ice Co., Ltd.



- Spec. | Refrigerant : R-134A
  - Diameter : 23 mm
  - Length : 30mm
  - Weight: 7 g

The size and length of ice can be changed depending on the application of refrigerant and refrigeration cycle.

- Length : 30 ~ 35mm
- Weight: 6~8g
- The above Specification : refrigerant 134a / outside temperature 21°C / water temperature 18°C
- As soon as the temperature reaches the maximum temperature at which the ice starts to cool, clear ice is produced.
- ✓ When drinks are used, both ends of the ice are cold so that both ends are thin, and the solid center part keeps the coolness for a long time.



## **CRACKED ICE**

## | Crack Ice Maker |

- The thickness of ice crushed ice is 7mm~14mm, and the thickness can be adjusted according to the application.
- The production volume is higher than that of other ice making machines due to the use of binary evaporator.
- It can be used in various fields such as aquatic products, food processing, hospitals, building.
- Used material SUS316 which is same with spoon, chopstick to be safe and also economic since it do not get rusty.
- Able to freeze sea water and also can control the thickness.
- It's ice have natural shape to have strength in product's preservation and transportation.
- 500kg, 1ton





Water Supply

Ice making & Crack

Driving(Hotgas)

Ice storage house

Ice thickness 5~10mm



Example (Livestock, product, fish storage)

		Ice production	Cooling system	Deicing system	ICE	Deicing speed	Outer material
1	Head Company	1ton(ton/day)	Air-cooled	Direct cooling (flowing water)	Robust and transparent	7~9 minutes	Stainless steel or Powder coating
	Other Company	1ton(ton/day)	Air-cooled	Fresh water (water freezing)	Opaque by air layer formation	15~20 minutes	



*X*Taechang ice' Ice Maker(1ton standard)

## **Ice Module Features**



XAdjustable from 1 to 4 stages

## TM34 (Three-stage form)

Pipe quantity : 4 Length : 170mm



## TM38U (Three-stage form)

Pipe quantity : 8 Length : 170mm



## TM38B (Three-stage form)

Pipe quantity : 8 Length : 170mm

# Taechang Ice Co., Ltd.

354-46, Mojeon 1-gil, Seonggeo-eup, Seobuk-gu, Cheonan-si, Chungcheongnam-do, 31042, Korea T. +82-41-414-8110 F. +82-41-414-8112 E. pjw3146@icesolution.co.kr W.www.icesolution.co.kr