



METALIMEX

Partner in the World
of Commerce



Welcome to the world of METALIMEX a. s.

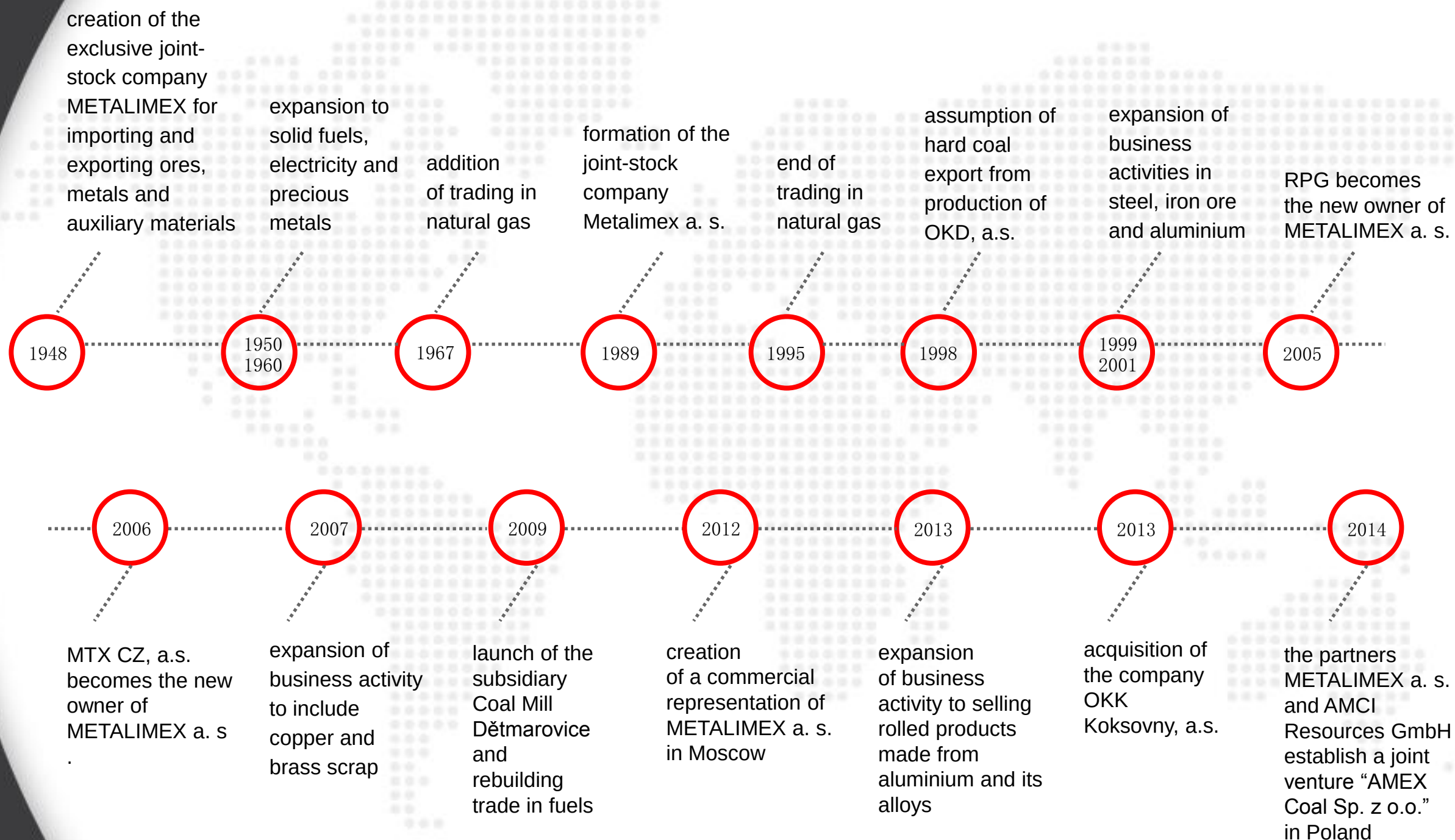


A Czech company with
global presence

An important **European trading company** dealing in metals, their semi-finished products, fuels and other commodities



66 years of business history





METALIMEX in numbers

YEAR 2014

Annual sales

METALIMEX – **20,0** bn. CZK

GROUP – **30,4** bn. CZK (1,1 bn. EUR)



Number of employees

METALIMEX - **130**

GROUP - **2000**



We trade with over

50 countries

around the world



125 traded
products and
commodities



Over **1000**
business
partners





Our values

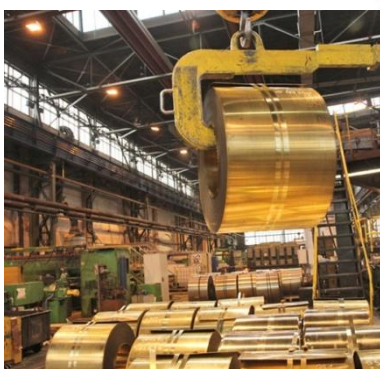




Our own production facilities

ALINVEST

Important European and largest domestic producer of packaging materials and rolled aluminium semi-finished products



MĚD Povrly

Dominant supplier of rolled and pressed products made from copper and brass in the Czech Republic



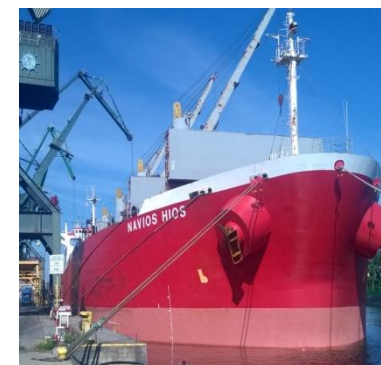
Leading technology applied for producing pulverized black coal dust



ALINVEST

DIVIZE TAPA TÁBOR

Multiple-layer packaging based on plastics, paper, aluminium and their combinations



AmexCoal

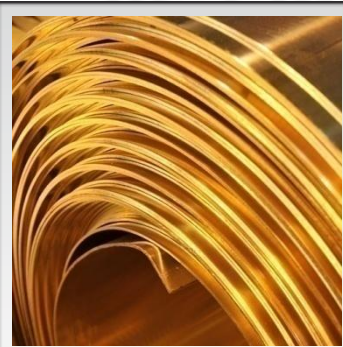
Complex services associated with import, export and storage of coal, coke and other raw materials at ports of the CEE region



One of the top European producers of coke with a production capacity of 850 kt / year



Overview of products and commodities ⁽¹⁾



Non-Ferrous metals

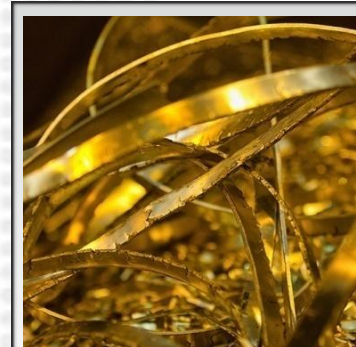
We trade in all standard non-ferrous metals. We secure their prices on the London Metal Exchange.

- ✓ Aluminium
- ✓ Aluminium alloys
- ✓ Copper
- ✓ Zinc
- ✓ Nickel
- ✓ Tin
- ✓ Lead
- ✓ Additive metals
- ✓ Aluminium and copper wire
- ✓ Ferroalloys



Copper and brass semi-finished products

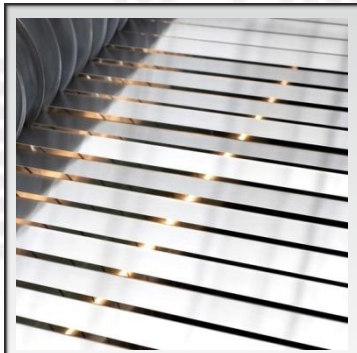
- ✓ Copper sheet and belts for construction
- ✓ Brass sheet, belts and strips for industrial processing
- ✓ Pressed products made from copper and brass (shells, roundels)



Non-Ferrous and Steel Scrap

- ✓ Purchase of aluminium scrap
- ✓ Purchase of copper and brass scrap
- ✓ Purchase of other non-ferrous metal scrap
- ✓ Steel scrap

Overview of products and commodities ⁽²⁾



Aluminium sheets and belts

- ✓ Sheets and coils produced by cold rolling
- ✓ Sheets and plates produced by hot rolling
- ✓ Corrugated sheets and Profal
- ✓ Brushed metal sheets
- ✓ Discs

ALINVEST



Aluminium for the Automotive Industry

- ✓ Fin stock for the automobile industry
- ✓ Sheets and belts for producing structural parts of automobiles
- ✓ Sheets and belts for producing fuel tanks and pressure vessels
- ✓ Fin stock for air-conditioning
- ✓ Household foils (Aluminium foil)
- ✓ Foils for producing packaging

ALINVEST

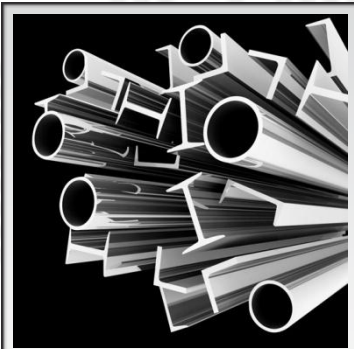


Packaging

- ✓ Aluminium-based packaging for the tobacco, dairy, chocolate, food and pharmaceutical industries
- ✓ Packaging based on plastics, paper, aluminium and their combination
- ✓ DTP studio, 8-colour flexographic printing, UV flexographic printing deep printing, painting, cold seal coating
- ✓ Laminates/refined materials for printers

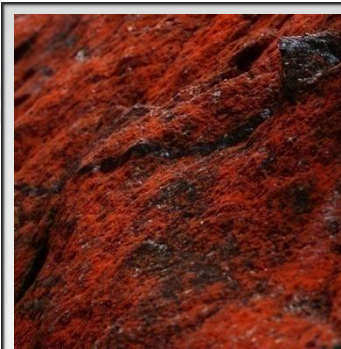
ALINVEST
DIVIZE TAPA TÁBOR

Overview of products and commodities ⁽³⁾



Steel

- ✓ Flat products (coils, sheets)
- ✓ Tubes and closed profiles
- ✓ Reinforced steel
- ✓ Sectional steel
- ✓ Cut shapes
- ✓ Semi-finished products



Iron ore, raw materials

- ✓ Iron ore
- ✓ HBI briquettes
- ✓ Heat-resistant materials



Other trading

- ✓ Natural gas
- ✓ Electricity
- ✓ Diesel
- ✓ Conveyor belts
- ✓ Oils, grease, lubricants
- ✓ Combine knives
- ✓ Adhesive rocks
- ✓ Fasteners for mine support, grids
- ✓ Spare parts for mining mechanisms
- ✓ Paints



Overview of products and commodities ⁽⁴⁾



Solid Fuels

Independently or via a subsidiary **AmexCoal**™ we acquire fuel sources from the areas of Central Europe, USA, Australia and CIS countries.

- ✓ Coke
- ✓ Coking coal
- ✓ Steam coal
- ✓ Sized hard coal
- ✓ Anthracite
- ✓ Brown coal/Lignite



Pulverized Black Coal Dust

Modern energy source for boiler and process combustion equipment. We pulverize thermal coal sourced from the Czech Republic and Russia.

- ✓ Annual production capacity of the plant is 180,000 metric tons
- ✓ Savings on energy costs upon a minimum investment
- ✓ High quality and regular quality inspection
- ✓ Certainty regarding the schedule of supplies
- ✓ Individual customer care with turnkey supplies
- ✓ Expedition via railway wagons or tank trucks



Overview of products and commodities ⁽⁵⁾



Foundry Coke

Foundry coke is used in the manufacture of cast iron, but is also very desirable fuel in the production of insulation materials based on basalt.

- ✓ SLK I → grain + 100 mm (90 – 250 mm)
- ✓ SLK II → grain 70 – 130 mm
- ✓ SLK III → grain 60 – 90 mm



Blast Furnace Coke

Blast furnace coke in the blast furnace performs mainly the task of a reducing agent and a source of heat.

- ✓ VK → grain 25/30 - 90 mm



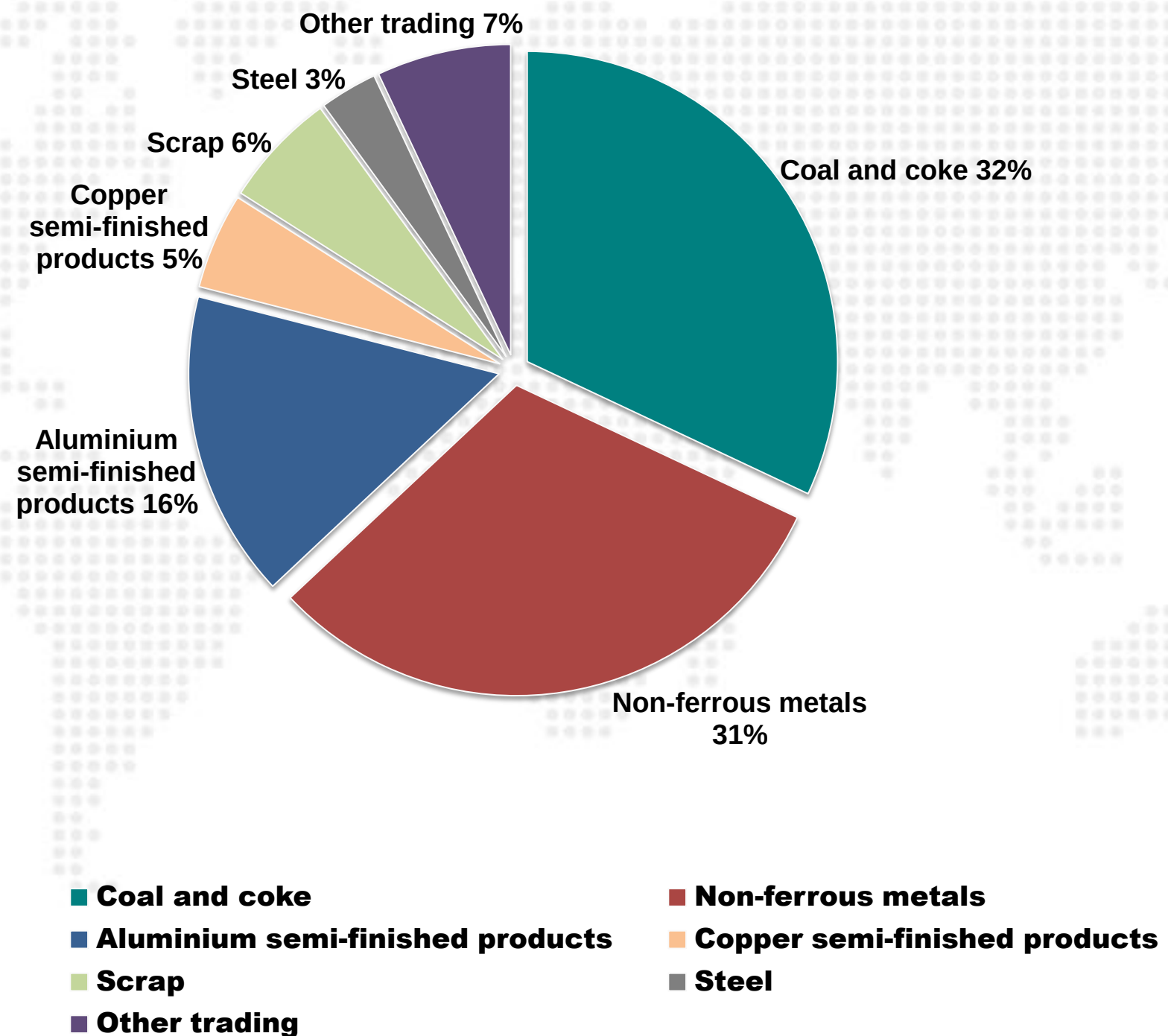
Heating Coke

Heating coke is an excellent fuel for the economic production of heat and hot water in households, businesses and power plants.

- ✓ The calorific value of 28 MJ / kg
- ✓ Mix – nut 1 (O1) grain 40-60 mm
- ✓ Mix – nut 2 (O2) grain 20-40 mm
- ✓ Coke breeze; grain 10-25 mm

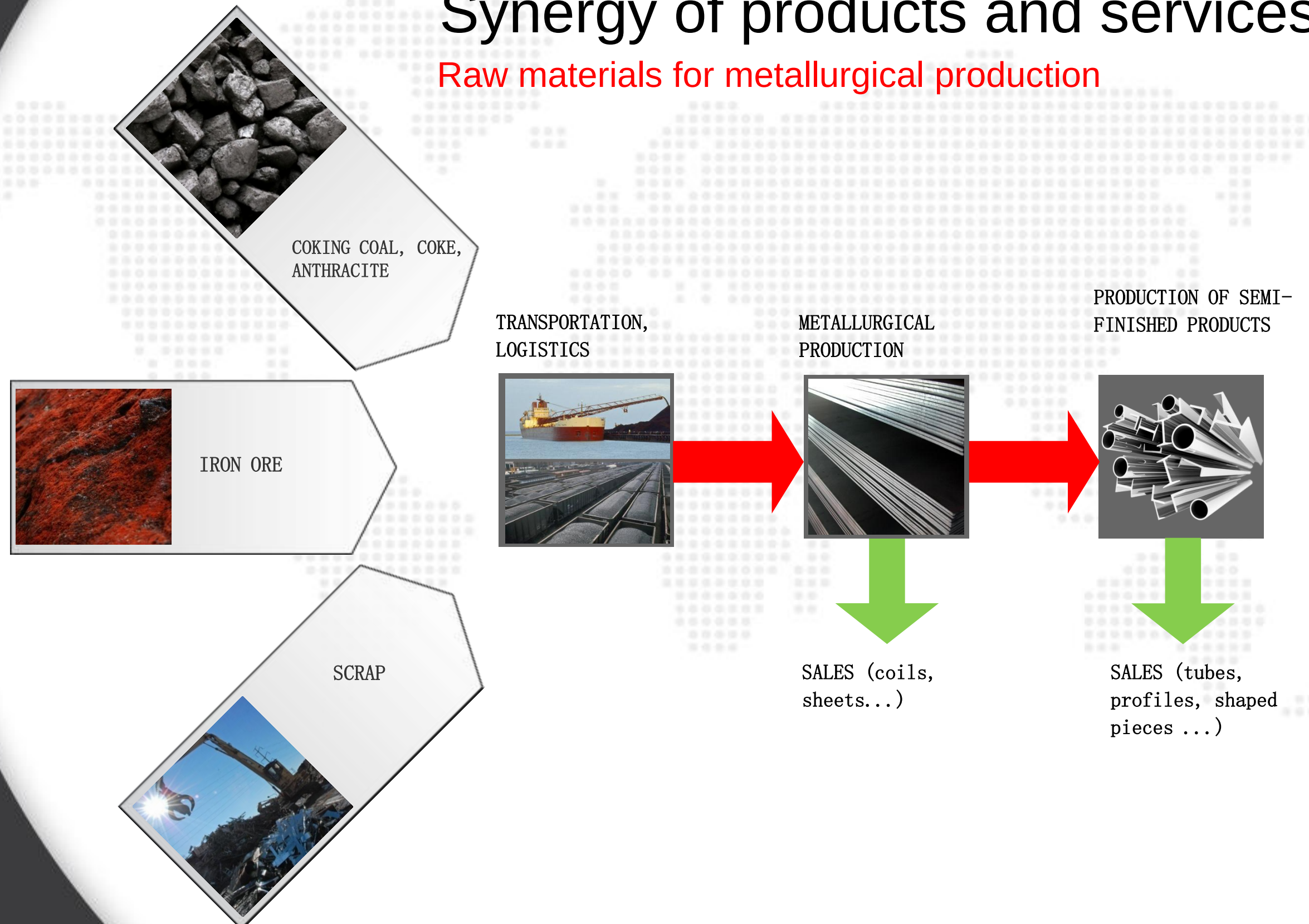


Revenue share of products - 2014



Synergy of products and services

Raw materials for metallurgical production



Synergy of products and services

Primary aluminium and Al scrap ♂

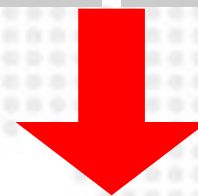
Copper and Cu scrap ♀



RAW MATERIALS
PURCHASE



HEDGING
OPERATIONS,
BROKERS
(LME,
LONDON)



IN-HOUSE
PRODUCTION OF
SHEET METAL,
BELTS, FOILS,
...



IN-HOUSE
PRODUCTION OF
SHEET METAL,
BELTS, FOILS,
PLATES,
PACKAGING, ...



Automotive

Food industry

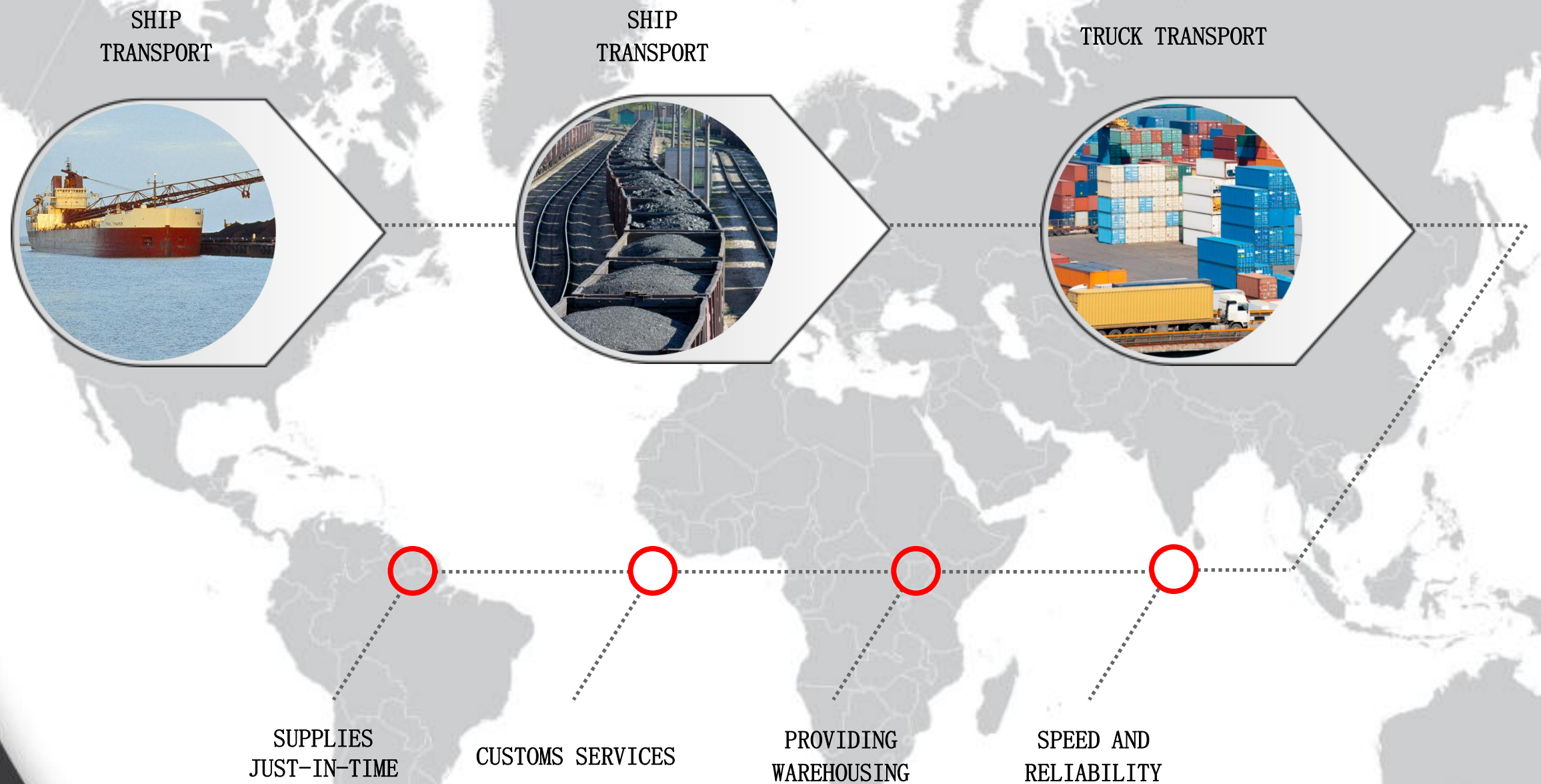
TARGET SEGMENTS

Building industry

Electrical
engineering

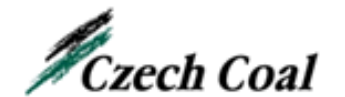


Know-how in logistics





Significant Partners ⁽¹⁾





Significant Partners ⁽²⁾





Securing prices

The company's high prestige is supported by regular trading and price securing of non-ferrous metals on the **London Metal Exchange (LME)**.



"AAA" rating

On numerous occasions the company has been recognised by the **ČEKIA Stability Award** with the prestigious "AAA" rating, an indication that the company is one of the most stable in the Czech Republic.



TOP 100

It ranks amongst the most important companies in the Czech Republic in the competition "**100** Most Important Companies of the Czech Republic".



ISO 9001

The company is a holder of the quality control system certificate awarded under the European standard **EN ISO 9001:2008** by TÜV NORD CERT GmbH.





Contact us

we will be happy to personally respond to your questions.

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Non-ferrous and steel scrap

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Iron ore and other trading

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Aluminium foils for automotive

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Packaging

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Pulverized black coal dust

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Thank you for your attention and we
look forward to working with you.

METALIMEX

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