



**YOUR STRATEGIC PLAN TO REDUCE  
RELIANCE ON CHINA AS A SUPPLIER**



## RESEARCH. VET. RECOMMEND.

With many blue chip companies having recognized using Chinese companies for supplies on their risk analysis, Novex are committed to assisting in your strategic plan to re source products from the skilled and competitive suppliers of Eastern Europe and further afield.

At Novex Global Srl we are available to research, vet, and recommend potential suppliers and products, offering different packages to suit your business size or requirements.

## 4 REASONS TO USE NOVEX SERVICES

- 1** Novex have 24 years' experience in researching European manufacturers and can locate the optimum partner for you, without you spending any of your valuable time.
- 2** Novex can relieve you of the stress, time, and hassle of researching suppliers in a foreign language, different culture, and time zone.
- 3** Novex enables you to outsource your research and sourcing, leaving your staff at liberty to sell and promote your business.
- 4** Novex can eliminate your need of costly and time-consuming travel, and we have the expertise to find a reliable long-term supply partner.

# OUR PACKAGES

## STANDARD

PRODUCT PACKAGE

**£2000 Payable as a 10 months subscription @ £200 p/m**

- Zoom fact finding meeting - Prior to agreement
- Minutes of meeting, and agree an action plan
- Find and contact potential suppliers on your behalf
- Parallel supply of branded products
- Ascertain readiness to do business
- Short report on recommended supplier/manufacturer
- Submit quotations, and samples if required
- Novex handle the ongoing orders with a small margin
- Arrange freight if required
- Fee to be credited at a rate of 2% on value of goods for one year from first order.

## BESPOKE

PRODUCT TO CUSTOMER DESIGN

**£5000 Payable as a 10 months subscription @ £500 p/m**

- Zoom fact finding meeting - Prior to agreement
- Minutes of meeting, and agree an action plan
- Find and contact potential suppliers on your behalf
- Ascertain readiness to do business
- Visit and audit of factory if necessary
- Submit quotations, and samples if required
- Arrange OEM product/packaging consolidation
- Novex handle the ongoing orders and process with a small margin
- Arrange freight if required
- Q C Reports on goods
- Fee to be credited at a rate of 2% on value of goods for one year from first order.

## PARTNERSHIP

PACKAGE

**£10,000 Payable as a 10 months subscription @ £1000 p/m**

- Zoom fact finding meeting - Prior to agreement
- Minutes of meeting, and agree an action plan
- Find and contact potential suppliers on your behalf
- Ascertain readiness to do business with customer
- Decide on the best partner
- Visit and audit of factory
- Submit quotations, and samples if required
- Arrange OEM product/packaging consolidation
- Establish freight arrangements
- Novex hand over supplier to customer, no ongoing involvement

## GET IN CONTACT

Phone to discuss the possibilities, as we are flexible and open to meet specific customer needs. With our offices in both Genova in Italy, and a new branch in Colchester England, we are in close proximity to airports for easy daily access to continental Europe, including Turkey, Poland, Greece, Czech not to mention Italy where we are fluent in the language.



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