



## EXPORTS – IMPORTS SPECIALISTS

*Agency and wholesale trade of fresh fruits & vegetables*

### **Company Presentation**

*Amaltheia Yada at a glance...*

<b>VOLUME DISTRIBUTION 2019</b>	1.500 CONTAINERS	30.000 TONNES
<b>TARGETED VOL. DISTRIBUTION 2020</b>	2.000+ CONTAINERS	40.000+ TONNES
<b>Countries Exporting-Importing</b>	21	MIDDLE EAST, EU, ASIA, AFRICA, NORTH AMERICA
<b>Fruits &amp; Vegetables Distributed (SKUs)</b>	Red Apples, Green Apples, kiwi, potatoes, onions, strawberries, plums, citrus, apricots, cherries, peaches, nectarines, persimmons, quinces etc.	
<b>Major Fruit volumes</b>	Apples, Kiwi, Grapes, potatoes, citrus, onions.	<b>C.o.O Greece</b>
<b>Premises</b>	Athens – Greece (HQ)	Egypt (branch)
<b>No. of Employees</b>	12	6

## ***The Myth of Amaltheia***

When Rhea gave birth to Zeus, she put him in a cave, located at Mount Ida in the island of Crete. In this way, his father Cronus would be unable to find him and swallow him, which he had done with his previous children. There, it was the goat Amalthea (Amaltheia) that nourished Zeus with her milk until he was grown up.

One day, as young Zeus played with Amalthea, he accidentally broke off her horn. To make up for it and as a sign of gratitude, Zeus blessed the broken horn, so that its owner would find everything they desired in it. It became known as the Horn of Amalthea or the Cornucopia, an eternal symbol of abundance. When Amalthea died, Zeus used her hide to create his thunder-shield (the Aegis).

## **Our Story**

**Amaltheia Yada P.C.** was established in 2013 in Athens, GREECE by Mr. Stavros Tsouvalas, Mr. Baset Elbahy and Mr. Mohamed Naguib. We are specialized in the services of importing, exporting, sorting, packaging and standardizing only the highest quality of agricultural products from Greece, Poland, Egypt and other countries all around the world. Since 2016 we are a member of the Arab-Hellenic Chamber of Commerce and Development in Athens.

From the very start Amaltheia Yada has experienced constant demand for fresh quality fruits and vegetables. After, achieving many important partnerships and collaborations with Greek producers and foreign wholesalers, Amaltheia Yada has become one of the leading companies in Greece in the sector of fresh fruits, vegetables and olive oil exports.

Due to the great demand for Greek fruits in Egypt Amaltheia Yada has established a branch there and has become a leading supplier of the Egyptian fruits market.

Amaltheia Yada P.C. trades only high-quality fruits and vegetables, currently positioned as one of the top brand names for the leading importing companies in the markets of Middle East, Northern Africa and Europe.

## ***Our Vision***

Our love and dedication to high quality products and services has led us to become one of the leading companies in Greece as importers and exporters of fresh fruits and vegetables in the last 5 years.

Our vision is to become one of the largest trade partners of fresh fruits and vegetables in the Mediterranean. India, China, Canada and South America are target markets for the upcoming years, planning to make our brand name well-known in every corner of the world.

# ***Exports Services***

## **OVERVIEW**

Our Exports Services team which is consisted of high skilled experts, navigates the latest regulations, minimizes paperwork, expedites transit and lowers shipping costs with truly personalized service. We assist our partners complete the export process in the fastest and most reliable way from the initial stage of order taking to the final stage of product delivery.

Our core philosophy is to provide optimum guidance and control at every step of the export process:

- product availability and pricing
- comprehensive quality check
- packaging suggestions and implementation
- transportation
- customs clearance
- insurance and shipping

## **SHIPPING & TRANSPORTATION**

Due to our close cooperation with the biggest freight forwarders we can obtain the most competitive prices. We distribute to:

- ✓ Wholesales Markets
- ✓ Global Markets
- ✓ Supermarkets

In addition, we provide integrated network of resources of road, rail and air transportation upon request.

Whether you choose to transport goods using air or sea-freights, you can solely depend on our experienced professionals to advice you on the fastest, safest and best value carrier for all of your import and export services.

Amaltheia's Exports Services offer the optimum product quality guarantee, coordination of worldwide transport arrangements, support for full containers load, consolidation of multiple suppliers, arrangements for hazardous and oversized cargo, a weekly consolidation shipment and much more!

## **QUALITY CONTROL**

Amaltheia's Quality Control department (**CERTIFIED BY ISO 9001:2015**) consists of experts having a deep knowledge in the fruits & vegetables industry. We provide guidelines to our partners in order to ensure the highest standards and practices of safety and quality, thus minimizing any risks that may arise.

Our suppliers are passionate and experienced growers, owners of family farms who are carefully selected one by one based on our rigorous quality standards, committed to deliver the highest quality products.

It is of great importance for us to deliver fresh products at the best quality and that is why we are present to check the products at the time of packaging. If the products do not meet predetermined requirements we do not proceed with the order.






















































According to the principles of Food Safety and Food Quality, we are implementing our quality control standards through the following guidelines:

- Guidelines for agricultural production
- Guidelines for food processing, handling, packaging
- Guidelines for proper hygiene and sanitation

## ***Products***

Product volumes currently being distributed by Amaltheia Yada exceeds 1.500 containers per year of fresh seasonal fruits and vegetables mainly from Greece and other European countries.

## AVAILABILITY - SEASONALITY

		In season		Can be found in market but not within its natural harvest season (i.e. cold storage or hot house production)									
Country of Origin		JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
	KIWI HAYWARD												
	GOLDEN												
	GRANNY SMITH												
	RED CHIEF												
	ROYAL GALA												
	IDA RED												
	POMEGRANATES												
	GRAPES												
	STRAWBERRIES												
	PLUMS												
	ORANGES												
	MANDARINES												
	LEMONS												
	APRICOTS												
	CHERRIES												
	PEACHES												
	NECTARINES												
	MELONS												
	WATERMELONS												
	PEARS												
	PERSIMMONS												
	QUINCES												
	POTATOES												
	ONIONS												
	TOMATOES												
	GARLIC												
	CARROTS	